ESADE CAREERS

BUSINESS & MANAGEMENT RECRUITMENT FAIR

FRIDAY, 21ST OCTOBER 2016
Welcome

Dear ESADE Student,

We are pleased to welcome you to the ESADE Business & Management Recruitment Fair, held this year on Friday, October 21st in ESADE Sant Cugat campus. This event is the perfect platform to acquire information on the roles and attend presentations and workshops during the day delivered by representatives from the most prestigious firms in different sectors.

In the afternoon during the Career Fair Stands, there is the opportunity to meet business representatives, ESADE alumni and international recruiters. You will be able to learn more about their selection processes, ask questions and impress them with your professional Pitch.

In this guide you’ll find company information, jobs and internship opportunities and application deadlines. But, when it comes to applying please make sure you submit a timely, well-presented application, and make certain you’ve spoken to the representatives at this Fair.

We look forward to seeing you and trust you make the most of the ESADE Business & Management Recruitment Fair, 2016.

ESADE Careers Team
PRACTICAL INFORMATION

LOCATION

The Business & Management Recruitment Fair will take place on Friday October 21st at ESADE, Sant Cugat Campus. Company Presentations and workshops will be in the University Programmes building and the company stands area, where you can meet companies’ representatives, will be in the ESADECreapolis Auditorium.

REGISTRATIONS, PUNCTUALITY AND DRESS CODE

Registration will open the first week of October in Career Portal – Events – Corporate Presentations. Registration will be on a first-come first served basis with a waiting list, and confirmations and reminders will be sent prior to the event to your ESADE email. If you are not be able to attend, please unregister and allow other students to take your place.

We recommend you to arrive at least 30 minutes before the first corporate presentation session which you have registered for in order to have ample time to pick up your nametag at Reception and proceed to your session. We also advise you dress business formal (suit and tie for men, formal clothes for ladies) and your name tag is visible to allow access to the different event activities on the premises. Punctuality is expected.

CAREER FAIR STANDS

Companies will be at ESADECreapolis Auditorium in the Stands area from 2pm-6 pm.

Please note that MSc & CEMS students will be separate from the BBA and Double Degree students Career Fair Stands, to allow you to enjoy exclusive time to network with recruiters.

2pm-4pm: ONLY MSc & CEMS students will be available to be in the Career Fair Stands.

4pm-6pm: ONLY BBA & Double Degree students will be available to be in the Career Fair Stands.

ESADE Careers Team will also have a “Hot Spot”, a stand for you to resolve any last minute question, review your CV and Cover Letter...

FOOD & REFRESHMENTS

You may use, at your own expense, the cafeteria services in ESADE, Sant Cugat Campus.
HOW TO GET THE MOST FROM THIS EVENT

BEFOREHAND

1. Read this guide
   Review company information and know which companies offer summer internships, full-time positions, or both. Additionally consider when application deadlines are, some international offices will also operate rolling applications, and make sure you apply in good time.
   
   Try to do all this before the fair and maximize your time and interaction with the recruiters.

2. Make your own schedule
   The ESADE Careers team will be present at the event and will offer their help and guidance throughout the day. But think about when and where you need to be and, please remember once a presentation has started, out of respect for the presenter, there will be no late admits.

3. Prepare questions in advance
   You may not be able to ask many questions during the corporate presentation sessions due to time limitations, but have a few questions prepared, for now or later in the day. Here are a few to help you, but you are certain to have your own:
   - What personal qualities do you see as important for success?
   - Why did you decide to work for this company?
   - How does your company differ from its competitors?
   - How would you describe the company culture?
   - What opportunities do you envision in this industry in the near future?
   - What were the keys to your career advancement?
   - If your job progresses as you like, what would be the next step in your career?

ON THE DAY

1. Dress in business attire.
2. If you bring your laptop or tablet please use it for professional purposes such as taking note of the opportunities, relevant information... Don’t forget to write down the names of presenters and ESADE alumni, so you can mention them in cover letters and applications.
3. At the stands:
   a. Bring your CV, as a means to introduce yourself, but don’t always expect recruiters to take it.
   b. Write down the names of the representatives you speak to, and thank them for their time.
   c. Respect established entry and exit times for your program to the Career Fairs Stands area.

AFTER THE EVENT

1. If you obtained contact details, send a thank you or follow up email.
2. Make sure you summit well-constructed applications to firms you are interested applying to and long before the “official” deadline. If you are unsure please arrange an appointment with a Career Advisor.
3. Request an appointment with the ESADE Careers team via www.esade.jobs. You can seek assistance with the ESADE Careers team with your applications in areas such as cover letter review, mock interviews, assessment center preparation. Due to the high demand after the events for these services from the Careers team, it is highly recommended to visit the ESADE Careers “Hot Spot” in the Recruitment Fair to help you advance with your details you will need to complete for your application processes.
# BUSINESS & MANAGEMENT RECRUITMENT FAIR AGENDA

**Friday 21st October 2016**

<table>
<thead>
<tr>
<th>Time</th>
<th>Company Sessions</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00 - 10:45</td>
<td>Unibail-Rodamco, PVH Europe, Microsoft</td>
</tr>
<tr>
<td>11:00 - 11:45</td>
<td>H&amp;M, Allianz Seguros, URGO, SUD ESADE</td>
</tr>
<tr>
<td>12:00 - 12:45</td>
<td>Danone Group, PepsiCo (Own your career! ...and enjoy snacking!), Schibsted Media Group (Cracking Freemium)</td>
</tr>
<tr>
<td>13:00 - 13:45</td>
<td>Procter &amp; Gamble, Celsa Group, General Electric (GE)</td>
</tr>
<tr>
<td>14:00 - 16:00</td>
<td>Career Fair Stands for MSc and CEMS students (ESADECreapolis Auditorium)</td>
</tr>
<tr>
<td>16:00 - 18:00</td>
<td>Career Fair Stands for BBA and Double Degree students (ESADECreapolis Auditorium)</td>
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</tbody>
</table>

**ADDITIONAL COMPANIES ATTENDING THE RECRUITMENT FAIR**

- Bloomberg
- Zalando
ESADE CAREERS  BUSINESS & MANAGEMENT RECRUITMENT FAIR – FRIDAY, 21ST OCTOBER 2016

ALLIANZ SEGUROS

ABOUT US
Allianz Group is one of the largest insurance and financial groups in the world. With 148,000 employees, the Group serves more than 78 million customers in 70 countries.

Allianz Seguros with its focus on mid channel (with about 13,000 agents and brokers) and its comprehensive range of life insurance and non-life is the main subsidiary in our country. Together, 2,500 employees of Allianz Group companies in Spain serving more than 4 million customers.

LOCATIONS
Spain (mainly Barcelona & Madrid) and abroad

SUMMER INTERNSHIPS & APPLICATION DEADLINE
Not Applicable

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
Students will be accompanied by two tutors, one business and another HR tutor, to help them to gain practical experience, assume responsibility and to support the development of their professional skills. The program has a flexible length of 6 to 9 months, it is fully compatible with academic demands and it provides a financial assistance. There is not a specific start period but selection process concentrates on October and February. We adapt the start date to the student’s needs.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)
We post all the jobs at www.allianz.es and at our LinkedIn profile https://www.linkedin.com/company/allianz-espana. If you are interested in joining the company you can also send us your spontaneous job application through the website.

GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE
If you are interested in joining the company you can also send us your spontaneous job application through the website. For graduate opportunities in other countries please visit: https://www.allianz.com/en/careers/join_us/graduates.html/

STUDENTS SOUGHT
Allianz Seguros offers careers opportunities for a wide variety of profiles: BBA, Law, Engineering, Marketing Degree students and Msc. in Finance, Marketing, and Actuarial students. Fluent in written and spoken English and Spanish is a must.

Diversity, teamwork, personal and professional growth, the pursuit of excellence, innovation, proximity, commitment, analytical capacity and results orientation are values with which we identify.

HOW TO APPLY
Our internship vacancies are posted on the website www.allianz.es (“Trabaja con Nosotros”) as well as on ESADE Career Portal. For internship opportunities in other country offices and HQ, please visit: https://www.allianz.com/en/careers/join_us/students.html/

For graduate opportunities in other countries please visit https://www.allianz.com/en/careers/join_us/graduates.html/

SELECTION PROCESS
Our internship vacancies are posted on the website www.allianz.es (“Trabaja con Nosotros”) as well as on ESADE Career Portal. For internship opportunities in other country offices and HQ, please visit: https://www.allianz.com/en/careers/join_us/students.html/

For graduate opportunities in other countries please visit https://www.allianz.com/en/careers/join_us/graduates.html/
Bloomberg

ABOUT US

Bloomberg delivers critical information in a world where information matters. We give influential decision makers in business, finance and government a competitive edge by connecting them to a dynamic network of news, people and ideas. To do that, we need a constant flow of ideas, energy and innovation—which is where you come in.

At Bloomberg, you will have the opportunity to go above and beyond and to take risks. Be a part of an organization that is entering new markets, launching new ventures and pushing boundaries. Our ever-expanding array of technology, data, news and media services fosters innovation and empowers clients - and offers nearly limitless opportunities for career growth.

LOCATIONS

London, United Kingdom

VISA SPONSOR.
ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?

Yes we sponsor, depending on the role.

SUMMER INTERNSHIPS & APPLICATION DEADLINE

Spring weeks: March and August: Deadlines: January & June. Summer Internship: June - September. Deadline - October the year before.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

Not offered.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)

Ongoing recruitment into Global Data and Analytics and Sales programmes. No deadlines, because ongoing.

GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE

None offered.

STUDENTS SOUGHT

Students who have an interest or experience in finance.

HOW TO APPLY

Through ESADE Career Portal, or through Bloomberg Careers website.

SELECTION PROCESS

Differs between departments, generally CV screen, phone interview, in-house interview and final interview with Regional Manager.
CELSA GROUP

ABOUT US

Products/Services: Manufactures reinforcing steel (bars & coils), wire rods, merchant bars, squared & angular pieces, structural profiles and electro-welded mesh. The starting point for the expansion of the Celsa Group™ was the Celsa Company itself: it grew over the years by continually ploughing back the income generated and acquiring other companies in the sector.

Thanks to the vertical integration, to investments, and to technical, commercial and management support at the time of acquisition, these new companies have gained fresh strength in their own right, to the point where they each now stand at the forefront in their own respective spheres. Number of employees: More than 8,000 employees.

LOCATIONS

Headquarters and locations worldwide:

Our HQ is based near Barcelona, in Castellbisbal and you can find us, as well, in North of Spain (Asturias, Cantabria, Galicia), Poland, United Kingdom, France, Denmark, Finland, Sweden and Norway.

VISA SPONSOR. ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS? Yes

SUMMER INTERNSHIPS & APPLICATION DEADLINE Yes

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE No

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY) Yes

GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE No

STUDENTS SOUGHT

All type of profiles, but especially interested in Engineers

HOW TO APPLY

http://www.celsagroup.com/e_recruitment/index_en.html

SELECTION PROCESS
## DANONE GROUP

### ABOUT US

Four Business Divisions (Danone Dairy Products, Danone Waters, Early Life Nutrition and Medical), more than 100,000 Danoners, more than 140 countries and one mission: Bring health through food, to as many people as possible.

### LOCATIONS

Barcelona, Madrid, Lisbon

### VISA SPONSOR, ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?

No

### SUMMER INTERNSHIPS & APPLICATION DEADLINE

Not Applicable

### OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

The quality that makes the difference isn’t always tangible. It’s a state of mind, willingness to question and challenge, a unique way of looking at the world. Our powerful culture is built on four values: Humanism, Openness, Proximity and Enthusiasm.

At Danone Group we have many internship opportunities during the year.

Would you like to do an internship with us?!

**Requirements:**

- Eligible to sign an internship agreement with your University for at least 6 months
- Fluent both in English & Spanish
- Initiative, enthusiasm, openness & proximity

Cross-functional working, autonomy and responsibility are realities when working at Danone Group as a Stagiaire. Where your Stage takes you and how far you progress is only as limited as your aspirations. The biggest prove of it is that more than the 80% of our vacancies are covered internally.

### FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)

You can look for our full time opportunities at: https://jobs.danone.com

### GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE

Not Applicable

### STUDENTS SOUGHT

Business Administration
Business Administration & Law
MSc in Management
MSc in Marketing Management
MSc in Finance

### HOW TO APPLY

Visit ESADE job portal
Visit https://danone.trabajo.infojobs.net/
Visit jobs.danone.com

### SELECTION PROCESS

CV Screening
HR Interview & Business Case
Operational Interview
## GENERAL ELECTRIC (GE)

### ABOUT US

The world's premier digital industrial company. Transforming industry by connecting the physical and digital. Sensing, predicting, and responding to make the world work better.

### LOCATIONS

| SPAIN (Barcelona, Madrid, Andalucía, País Vasco) | GERMANY, HUNGARY, ITALY |

### VISA SPONSOR

| ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS? | No |

### SUMMER INTERNSHIPS

| & APPLICATION DEADLINE | Not Applicable |

### OFF CYCLE INTERNSHIPS

| & APPLICATION DEADLINE | Usually 6 months’ internships. |

### FULL TIME OPPORTUNITIES

| & APPLICATION DEADLINE (DIRECT ENTRY) | Not Applicable |

### GRADUATE OR ROTATIONAL PROGRAMS

| & APPLICATION DEADLINE | Leadership Programs (Rotational Programs), http://talent.gecareers.com/university/leadership-programs |

### STUDENTS SOUGHT

| Business, Law & Engineering |

### HOW TO APPLY

| http://www.ge.com/careers |

### SELECTION PROCESS

| Job application, CV screening, HR interview, Business Interview. |
## H&M

### ABOUT US
With several fashion brands, a total of over 4,000 stores in 62 markets and 30 H&M online markets, the H&M group is one of the world’s leading fashion companies.

We are driven by a desire to always create the best customer offering and the best experience for our customers – and to do so in a sustainable way. We have a long-term approach, guided by the same shared values that have existed since our very first store opened in 1947. Based on a fundamental respect for the individual and a belief in people’s ability to use their initiative, our values help create an open and dynamic workplace that allows colleagues all over the world to grow and work together to reach our shared goals.

### LOCATIONS
The world’s premier digital industrial company.
Transforming industry by connecting the physical and digital.
Sensing, predicting, and responding to make the world work better.

### VISA SPONSOR.
ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?
Yes

### SUMMER INTERNSHIPS & APPLICATION DEADLINE
H&M Summer Internship in Stockholm, Sweden. Buying office, Sales Store and Online. The internship is only for students. Application period for summer 2017 will be during fall 2016.

### OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
Not Applicable

### FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)
All positions with or without experience. During the year we normally open different positions and we don’t have any deadline for applications.

### GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE
3 different Trainee programs:
- International Talent Program
- Business Trainee
- IT Trainee

Application period to start in September 2017: Fall 2016.

### STUDENTS SOUGHT
MSc, CEMS, BBA & Double Degree Students.

### HOW TO APPLY
Apply through our website hm.com – career.

### SELECTION PROCESS
CV, Tests, telephone interview, assessment center with interviews and case solving, final interview, references.
About Us
At Microsoft, we aim to empower every person and organization on the planet to achieve more — and we empower our employees the same way. Everyone who works here has the power to build on. Those two little words show the way we think. They’re a challenge to go beyond what’s thought possible, and they’re how we help billions of people use technology to get more out of each day. We build on the work of others and invite them to build onto ours, always striving for ways to make great ideas even better. What can you build on?

Here at Microsoft, you’ll build on your curiosity, your passions and your drive to make a difference. You’ll have access to world-class tools, some of the industry’s brightest minds and a nearly infinite range of opportunities across a truly global organization. You’ll have the opportunity to build on the company’s wide-ranging accomplishments to do something even more incredible. You’ll have the freedom to collaborate, explore, set your own rules and take your career wherever you want it to go.

Feel the inspiration that comes from working with wildly talented people and the rush that comes from doing work that makes a lasting impact. Recent projects like HoloLens provide just a glimpse of the remarkable things we will accomplish. There has never been a more exciting time to join our team. Come build on Microsoft’s far-reaching momentum. Build on your career. Build on what we do and how we do it.

Locations
| Madrid | Lisbon | Amsterdam | Dublin | Brussels | Copenhagen | Oslo | Helsinki | Vienna | Milan | Zurich | Basle | Geneva |

Visa Sponsor. Are you sponsoring visa for foreign students?
No

Summer Internships & Application Deadline
We hire interns across all our business streams.

Off Cycle Internships & Application Deadline
We hire interns all year round in Spain.

Full Time Opportunities & Application Deadline (Direct Entry)

Graduate or Rotational Programs & Application Deadline
Not Applicable

Students Sought
Degrees (please note we only have Business & Law students and MSc in Management programmes), attributes or skills, etc. all business and technology streams welcome

How to Apply
https://eu5.adverto.com/MicrosoftGraduates/Search.aspx

Selection Process
Online application following by an online situational judgement test, next step is a video interview, next step is a skype interview with a recruiter, final step is a full day assessment center in one of our local offices.
# PEPSICO

## ABOUT US

PepsiCo is a global food and beverage leader with annual net revenues of more than $65 billion and a product portfolio that includes 22 brands that generate more than $1 billion each in annual retail sales. Our main businesses - Quaker, Tropicana, Gatorade, Frito-Lay and Pepsi-Cola - make hundreds of enjoyable foods and beverages that are loved throughout the world. PepsiCo’s people are united by our unique commitment to sustainable growth by investing in a healthier future for people and our planet, which we believe also means a more successful future for PepsiCo.

## LOCATIONS

Barcelona (Spain), Madrid (Spain)

## VISA SPONSOR.

Are you sponsoring visa for foreign students?

No

## SUMMER INTERNSHIPS & APPLICATION DEADLINE

Yes, we have a trainee program in Marketing, Sales, Finance, HR, Supply Chain, with recruitment waves in March, July, and October. All positions will be posted on ESADE Career Portal, LinkedIn, InfoJobs, and Pepsi Career site.

## OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

Yes, we have a trainee program in Marketing, Sales, Finance, HR, Supply Chain, with recruitment waves in March, July, and October. All positions will be posted on ESADE Career Portal, LinkedIn, InfoJobs, and Pepsi Career site.

## FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)

Not Applicable

## GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE

Yes, we have a 2 year BIS Graduate Program. Aimed at IT related roles/profiles. Recruitment begins around April/May and is there are 5 positions based in Barcelona. All positions will be posted on ESADE Career Portal, LinkedIn, InfoJobs, and Pepsi Career site.

## STUDENTS SOUGHT

Business Administration, International Business, Finance, Economics, Marketing degrees/backgrounds with analytical skills, high level of English, Excel proficiency (v-lookup and pivot tables).

## HOW TO APPLY

ESADE Career Portal, LinkedIn, InfoJobs, PepsiCo.com *Note that applicant will always be redirected to apply on PepsiCo company website.

## SELECTION PROCESS

Generally, the interview process consists of an initial phone interview and then an onsite Assessment Center consisting of a group dynamic, role-specific individual case dynamic, and Hiring Manager interview.
PROCTER & GAMBLE

ABOUT US
With operations in more than 70 countries and 20 brands with sales over one billion dollars, we believe we can touch and improve consumer lives by bringing to life superior quality solutions. We play in a wide variety of categories including Beauty care, Baby care, Feminine care, Health care, Grooming, Fabric care and Home Care.

LOCATIONS
Madrid, Rome, Lisbon, Geneva, Frankfurt

VISA SPONSOR.
ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?
No

SUMMER INTERNSHIPS & APPLICATION DEADLINE
We have no summer specific Internships.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
Look for available internships in our website. We usually have offers in Marketing, Sales, Finance & Accounting, Product supply and market analysis.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)
Look for available full time roles in our Website.

GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE
We do not have graduate programs.

STUDENTS SOUGHT
We look for talented, passionate, caring and innovative people. English is a must for every role and local country language knowledge is desirable. Remember P&G hires the person, not the position

HOW TO APPLY
All applications should be done via our Web: https://jobs.pgcareers.com/

SELECTION PROCESS
Step 1: Online Application + Online Tests (2)
Step 2: Reasoning test at P&G (or campus)
Step 3: Individual Interviews (3)
### PVH EUROPE

**ABOUT US**

PVH is one of the largest apparel companies in the world. PVH Europe is home to the global headquarters of Tommy Hilfiger and the European offices of Calvin Klein. The company is founded on a dynamic and fast-paced work environment that’s fueled by passion, creativity and an entrepreneurial spirit.

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<tr>
<th>LOCATIONS</th>
<th>Amsterdam, The Netherlands</th>
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</thead>
<tbody>
<tr>
<td>VISA SPONSOR. ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?</td>
<td>No</td>
</tr>
<tr>
<td>SUMMER INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>OFF CYCLE INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>Spring Internships starting in January/February for 6 months applications in October. Fall Internships starting in July / August for 6 months applications in April. We offer internships in all areas of the business (Marketing, Retail, Ecommerce, CRM, Omnichannel, Product Merchandising, Buying and Planning).</td>
</tr>
<tr>
<td>FULL TIME OPPORTUNITIES &amp; APPLICATION DEADLINE (DIRECT ENTRY)</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>GRADUATE OR ROTATIONAL PROGRAMS &amp; APPLICATION DEADLINE</td>
<td>2 years graduate program starting in September. Graduates rotate within 3 different areas of the business</td>
</tr>
<tr>
<td>STUDENTS SOUGHT</td>
<td>BA, all business related masters and CEMS</td>
</tr>
<tr>
<td>SELECTION PROCESS</td>
<td>Phone interview with HR and interview (skype or face to face with the Hiring Manager) Excel assignments or short presentations might be included in the recruitment process but it depends on the role.</td>
</tr>
</tbody>
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### Schibsted Media Group

#### About Us
Schibsted is an international media group with more than 6800 employees working in three areas: media houses, online classifieds services and digital growth companies. From Mexico to Malaysia, from Brazil to Norway – millions of people interact with Schibsted companies every day. In Norway and Sweden alone, we reach 85% of the population every week, through brands such as VG, Aftenposten, Aftonbladet, Finn.no and Blocket.

#### Locations
Oslo, Stockholm, Barcelona, Mexico, Chile and local sites around the world

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<tr>
<th>VISA Sponsor. Are you sponsoring visa for foreign students?</th>
<th>No</th>
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<tbody>
<tr>
<td>Summer Internships &amp; Application Deadline</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Off Cycle Internships &amp; Application Deadline</td>
<td>Not Applicable</td>
</tr>
<tr>
<td>Full Time Opportunities &amp; Application Deadline (Direct Entry)</td>
<td>For find out our Full Time opportunities please go to our website: <a href="http://www.schibsted.com/en/Career/Jobs-in-Schibsted1/">http://www.schibsted.com/en/Career/Jobs-in-Schibsted1/</a></td>
</tr>
<tr>
<td>Graduate or Rotational Programs &amp; Application Deadline</td>
<td>Management Trainee Program: 25.11.2016 (deadline for application)</td>
</tr>
</tbody>
</table>
| Students Sought | Higher academic education, master’s degree or equivalent  
  - Management potential  
  - Motivation and initiative  
  - Good commercial understanding  
  - Good analytical skills  
  - Interest in sales  
  - Interpersonal skills and engagement  
  - Flexibility  
  - Genuine interest in society and the media  
  - International orientation  
  - Outside interests |
For other questions contact: Jonas Behrendt (Head of Trainee Programs) – Jonas.behrendt@schibsted.no |
SUD ESADE (UNIVERSITY SERVICE FOR DEVELOPMENT)

ABOUT US
SUD ESADE is an ESADE Service that promotes the cooperation for development within the university. It offers a solidarity internship among students, faculty or administration and service staff in emerging countries.

LOCATIONS
Bolivia, Guatemala, Nicaragua, Mexico, Peru, Costa Rica, Paraguay, El Salvador.

VISA SPONSOR
ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?
No

SUMMER INTERNSHIPS
& APPLICATION DEADLINE
The application deadline is by the end of March, but for being a candidate students required to to be enrolled and complete the following courses (depends on the programme): La cooperación en Latino America, Una Venta Abierta en Latino America I & II, Development in Emerging Countries.

OFF CYCLE INTERNSHIPS
& APPLICATION DEADLINE
Not Applicable

FULL TIME OPPORTUNITIES
& APPLICATION DEADLINE
(DIRECT ENTRY)
Not Applicable

GRADUATE OR ROTATIONAL
PROGRAMS & APPLICATION
DEADLINE
Not Applicable

STUDENTS SOUGHT
3rd year of BBA, 5th year of GBD, 2nd year of BBA and Msc

HOW TO APPLY
All students should enroll to the correspondent subjects of each degree related to the SUD Programme. After completing the course, students apply for the solidarity internship and pass a selection process. After it, students are deployed between 8 and 12 weeks in field.

SELECTION PROCESS
1. Class assessment: readings, tests
2. SUD selection process: interview and CV check in
UNIBAIL-RODAMCO

ABOUT US

Unibail-Rodamco is Europe’s leading listed commercial property company specialised in shopping centres in European capital cities, in offices in Paris and in Convention & Exhibition centres in Paris. The Group’s portfolio was valued at €39.3 billion on June 30, 2016.

LOCATIONS

All Group locations across Europe

VISA SPONSOR. ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?

No

SUMMER INTERNSHIPS & APPLICATION DEADLINE

Summer internships available in Marketing, Shopping Center Management and Legal. Apply before 01/06/2017. For other departments please ask our HR team.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

Off-cycle internships are occasionally offered in our main business areas (Operating Management, Development, Marketing, Shopping Center Management, Legal) either in fall or spring. Please apply 2 months before the intended start date. For other departments please ask our HR team.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)

Not Applicable

GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE

The European Graduate Program. 3 missions, 2 different countries. Applications open all year long. Main start date: July 1st.

STUDENTS SOUGHT

• Education: MSc MIM / MKT / FIN / MIE. CEMS MIM is highly valued.
• Experience: 0 – 2 years. Internships in finance or consultancy would be an added value.
• Languages: English (fluent). Spanish (intermediate, for positions in Spain). French is valued.
• Other: exposure to real estate or retail sector would be an advantage.

HOW TO APPLY

Offers posted at the ESADE Career Portal.
Contact Alejandro Estruch (Alejandro.ESTRUCH@unibail-rodamco.com)

SELECTION PROCESS

The selection process consists of 3 rounds of interviews:
• Round 1: interviews with HR
• Round 2: 3 interviews with senior managers from different business areas
• Round 3: 3 interviews with Country Management Team (CMT) members
## URGO

### ABOUT US
Employing more than 3,000 people in 16 countries worldwide, URGO is a family-owned healthcare group headquartered in Paris, France. Through its three laboratories (Urgo, Juva Santé and Super Diet), it offers a wide range of both medical and consumer healthcare products (wound care, first aid, food supplements, podiatry, ear-nose-throat...) distributed across all channels from hospitals, pharmacies, drugstores, supermarkets and even organic food specialized stores. Demonstrating rapid and continued sales growth over the last decade, it has managed to develop a strong portfolio of well-known brands: Alvityl, Juvamine, Mercurochrome, Herbesan, Humer, Humex, Ricqlès, Urgo... Already leader on the European market, URGO is now accelerating its International expansion, notably in Asia and Latin America through its regional headquarters in Singapore and Sao Paolo.

### LOCATIONS

<table>
<thead>
<tr>
<th>Region</th>
<th>Countries</th>
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<tbody>
<tr>
<td>Europe</td>
<td>France, Spain, Italy, Poland, Turkey, UK, Germany</td>
</tr>
<tr>
<td>Asia</td>
<td>Singapore, Thailand, Malaysia, Vietnam, China</td>
</tr>
<tr>
<td>South America</td>
<td>Brazil, Chile, Colombia</td>
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### VISA SPONSOR
**ARE YOU SPONSORING VISA FOR FOREIGN STUDENTS?**

Yes

### SUMMER INTERNSHIPS & APPLICATION DEADLINE

Not Applicable

### OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

We recruit for 6-month internships, usually starting in January, March, July or September. The recruitment process starts 3 months before the starting date of the internship. We are looking for interns in Marketing, Business Development, Controlling, Purchasing,....

### FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)

We recruit for full time positions in Marketing, Business Development, Controlling, Sales.. We have positions in France and outside France in our subsidiaries in Eastern Europe, Asia and Latin America.

### GRADUATE OR ROTATIONAL PROGRAMS & APPLICATION DEADLINE

We also recruit for our 3 years graduate program: the “Urgo Leadership Program” that starts in September and in January. Applications starts in March and in October. This program allow you to do 3 missions in 3 different countries and end with a permanent position.

### STUDENTS SOUGHT

Student or graduate from a Business degree, you are seduced by the entrepreneurial spirit of URGO. Looking for challenges and responsibilities, you have demonstrated excellent analytical and analysis skills. You are dynamic, autonomous and organized, with great communication skills.

### HOW TO APPLY

We publish offers on ESADE job portal as well as on our website:

http://urgo-group.com

### SELECTION PROCESS

We select first on CV and Cover letter. Then there is an HR interview and business Interview. We give you a complete feedback to tell why you have been selected or not.
ZALANDO SE

ABOUT US
Zalando is a story that connects young professionals from more than 100 nations: Infused with great passion and business instinct, they created in just a few years a pure-play online fashion leader that delivers fashion to the homes of millions of customers across Europe today. Back in 2008, the idea of selling shoes or fashion over the internet seemed far-fetched. Online shopping was considered complicated and unsafe. Today, Zalando’s online store offers customers in 15 European countries a wealth of products from a variety of brand partners and a convenient, secure shopping experience through their desktop, tablet or smartphone – anywhere, anytime.

LOCATIONS
Berlin, Germany

VISA SPONSOR
Not Applicable

SUMMER INTERNSHIPS & APPLICATION DEADLINE
You can do an internship in every department of Zalando, with start dates individually during the whole year. Just check jobs.zalando.de about 2-3 months in advance and apply online.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
It is possible to start in a Junior Position in every department like Marketing, Sales, Business Development, Finance and Controlling, Operations and Human Resources. Just check our job page jobs.zalando.de for current vacancies.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE (DIRECT ENTRY)
Start your very own Zalando experience within one of our trainee programs. Zalando’s trainee programs are unique in the market: within a period of 18 months you’ll rotate in different departments, work with ambitious teams and take responsibility for a variety of topics. We challenge you and enable you to grow into a full-time position after the program. You can choose between different programs: Product Management, e-Commerce, zLabels and Category Management. Accompanied by mentoring, training and special Zalando experiences you have the chance to learn the business right from the start.

STUDENTS SOUGHT
Bachelor and Master Students.

HOW TO APPLY
Apply online via jobs.zalando.de and upload all your documents including CV, cover letter, references and certificates.

SELECTION PROCESS
We normally do a phone interview first followed by two personal interviews in Berlin with your future team lead and colleagues. The selection process for the trainee programs includes an assessment center.