PhD in Management
WELCOME

PhD in Management
Why do a PhD in management at ESADE?

The increasing sophistication of the practice of management and the rising complexity of global business generates demand for experts in management. We are looking for candidates that have a passion for research and have the ambition to become leading scholars in their field.

Doctoral training at ESADE provides rigorous training with courses that cover a wide range of topics and research methods. ESADE is one of the leading business schools in international rankings (Financial Times, Business Week, The Economist, Forbes). ESADE is home to faculty and students from all around the globe and offers a rigorous and international environment to hone skills for an international career in business academia and research.

We welcome candidates from various disciplines (Management, Economics, Engineering, Psychology, Sociology and other disciplines related to management) who are highly motivated, enthusiastic about the creation of new knowledge, and interested in pursuing an international career in research.

If you share our passion for research and our ambition, we encourage you to take a closer look at our PhD programme. We look forward welcoming you at ESADE.
ABOUT ESADE

ESADE is one of the leading business schools in international rankings (Financial Times, Business Week, The Economist, Forbes) and a partner of prestigious universities and business schools (for example the CEMS alliance and Georgetown University). In line with its mission and values, ESADE provides an environment that promotes the development of the humanistic, intellectual, moral and research identity of future management scholars. The school is home to faculty and students from all around the globe and offers a rigorous and international environment to hone skills that will help them to pursue an international career in research.

GLOBAL NETWORK

<table>
<thead>
<tr>
<th>+50,000</th>
<th>114</th>
<th>32</th>
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<tbody>
<tr>
<td>Alumni</td>
<td>Countries represented</td>
<td>International Chapters</td>
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GLOBAL FACULTY

| 123 | 13 |
| Full-Time faculty | Different nationalities |

GLOBAL RANKINGS

| 4th | 19th |
| BUSINESS SCHOOL IN EUROPE | BEST MBA WORLDWIDE |
| Financial Times 2014 | Financial Times 2015 |

BARCELONA

Barcelona is recognised as one of the world’s business capitals with a strong focus on Innovation & Entrepreneurship, something our programmes are based on at ESADE.

ESADE’s state-of-the-art international campus has been specifically designed and built to promote learning and creativity. The more than 70 nationalities represented on campus and the numerous spaces designated to creative thinking and innovation make for a dynamic space in which to inspire and be inspired.
The atmosphere of the PhD programme is open-minded, collaborative and challenging at the same time. ESADE PhD students are truly interested in the problems they work on. They have the ambition of having an impact in their academic field. Importantly they also care about the impact of academic work on management practice in organizations.”

DANIEL ARENAS, ASSOCIATE PROFESSOR
Department of Social Sciences and ESADE Institute for Social Innovation.

At ESADE you will find a dedicated team of researchers focusing on state of the art entrepreneurship research. Members of the team publish regularly in top tier entrepreneurship journals, have published top cited papers”.

JAN BRINCKMANN, ASSOCIATE PROFESSOR
Department of Strategy and General Management and ESADE Entrepreneurship Institute

I work with ESADE students because I find them incredibly talented, diverse, creative, motivated, and socially concerned. I am including several in my own research and I think I'm learning as much from them as they are from me.”

ANN MAJCHRZAK, PROFESSOR OF DATA SCIENCES AND OPERATIONS
University of Southern California, Marshall School of Business and ESADE Institute for Innovation and Knowledge Management
The PhD programme of ESADE has offered me the opportunity to grow both as a researcher and as a lecturer. The programme provided me with the necessary support to develop my methodological and teaching skills. ESADE’s strong international network has also helped me to be in touch with associations, researchers and universities and further develop my research goals.”

CRISTINA SANCHÁ, PHD 2015
Assistant Professor, Department of Operations at the Faculty of Economics and Business, University of Groningen

“...The PhD programme of ESADE has offered me a rounded education covering different theoretical and methodological perspectives, a multi-cultural and highly supportive group of colleagues with which to learn, as well as the opportunity to pursue my research interests and forge international collaborations.”

MYRTO CHLIOVA, PHD 2015 - ASSISTANT PROFESSOR, DEPARTMENT OF MANAGEMENT STUDIES
Aalto University, School of Business, Finland

“I am very grateful to ESADE for having provided me a safe and supportive environment that helped me in my learning endeavors and research collaborations. To me, ESADE is a home away from home.”

SONDOS ABDELGAWAD, PHD 2013 - ASSISTANT PROFESSOR, ENTREPRENEURSHIP DEPARTMENT
Instituto de Empresa (IE) Business School, Madrid, Spain

“The ESADE PhD allowed me to develop the necessary skills to publish in top international research journals. One of the programme’s main strength is that it is well connected to other international research institutions. PhD candidates have the opportunity to do visiting periods in these institutions and build up their research profile.”

MARC ESTEVE, PhD 2013 - LECTURER IN INTERNATIONAL PUBLIC MANAGEMENT
University College London, United Kingdom

“One thing I like about the PhD programme at ESADE is the flexibility and support provided to each candidate to explore external opportunities for research collaborations.”

FRANCESCO DI LORENZO, PHD 2013 - ASSISTANT PROFESSOR OF STRATEGY AND INTERNATIONAL BUSINESS
Copenhagen Business School, Denmark
PHD PROFILE BY GEOGRAPHICAL ORIGIN

Europe (Except Spain): 13%

Asia: 26%

USA: 10%

Spain: 26%

Latin America: 13%

Africa: 12%
**AREAS OF SPECIALIZATION**

The ESADE PhD programme prepares you for a career in research and teaching. Highly individualized, the doctoral programme allows students to pursue their own areas of interest. The programme is full time and emphasizes a strong foundation in both methodological and theoretical training. Areas of specialization parallel the strengths of the ESADE faculty members. You will have an opportunity to do in depth study in the specialization that most interest you.

**PROGRAMME STRUCTURE**

The purpose of the PhD is to train individuals who will become leading scholars in their fields and work in top business schools globally.

Students are first registered for an MRes, which comprises the specialized research coursework of the PhD. You will learn in small classes, engaging with faculty members on significant research problems of interest to both the academic and business communities. The remaining time will be spent conducting original research culminating in a doctoral dissertation. In total, doctoral training takes 4 years.

Highly individualized, the doctoral programme allows students to pursue their own areas of interest. Candidates are expected to work closely with the ESADE faculty members. The programme emphasizes a strong foundation in both methodological and theoretical training. Areas of specialization include: Strategy and Entrepreneurship, Social Innovation, Organizational Behavior, Marketing, Operations, Innovation, Data Sciences and Finance.

**OPERATIONS, INNOVATION AND DATA SCIENCES**

Areas of study in Operations Innovation and Data Sciences include research in three sub-domains: First, the impact of technology on management and organizations, focusing on the digital transformation of organizations, collaborative systems and the development of tools and techniques to support decision-making. Second innovation in organizations, knowledge management and artificial intelligence, focusing on changing and adaptable environments, such as smart cities and communities. Third operations research investigates activities that transform input into value for the customer with a focus on supply chain management, service design and operations strategies, sustainable and global operations and intra- and inter-organizational innovation capabilities. Our faculty boasts a strong impact in these areas, publishing numerous articles in the top journals in each field and serving as editors and editorial board members of top journals.

Associated Department: Operations, Innovation and Data Sciences / Faculty Affiliated to Research Unit: Research Group on Knowledge Engineering, Business Network Dynamics (BuNeD), Institute for Innovation and Knowledge Management (IIK)

**ORGANIZATIONAL BEHAVIOR**

Organizational Behavior research draws on a broad range of social science disciplines, such as sociology, psychology and economics to explore the behavior of individuals, groups and organizations with the aim of advancing our understanding of business and society.
Organizational Behavior Research on a variety of topics that span the study of individuals, groups, organizations and markets. At the micro-level, organizational behavior research investigates leadership, group and team dynamics, identity, diversity, individual learning and individual networks. At the macro-level, research investigates organizational ecology, governance, organizational learning, networks, institutions and markets. These two sub-areas employ an array of different research methodologies that include experimental designs, clinical observation, qualitative interviews, surveys, econometrics and the analysis of large databases.

**Associated Departments:** People Management and Organization and Strategy and General Management / Faculty Affiliated to Research Units: Leadership Development Research Centre (GLEAD), Institute for Innovation and Knowledge Management (IIK), Institute for Public Governance and Management (IGDP), Future of Work Chair

**MARKETING**
Marketing research inquiries into consumer behavior, stakeholder behavior, and firm behavior, and the development of methods for improving the allocation of marketing resources. The discipline covers the design and delivery of brands, products and services, pricing, distribution, and promotion. Marketing also investigates the resource allocation among product/market combinations. Marketing draws from a wide range of disciplines: psychology, anthropology, sociology and economics.

**Associated Department:** Marketing Management / Faculty Affiliated to Research Unit: Research Group on Brand Management

**FINANCE**
Finance investigates the determinants of investment, portfolio, and financing choices of firms and individuals, and their mutual interactions. Finance research is both theoretical and empirical. It uses a variety of tools ranging from game theory to econometrics and statistics. Research in finance at ESADE includes market microstructure, corporate finance, and credit risks.

Accounting research investigates market and institutional forces that affect the production and use of information by organizations (individual, firms, non-profit, governments). Research in accounting at ESADE includes capital market research, management control systems and performance measurement systems.

**Associated Departments:** Financial Management and Control and Economics / Faculty Affiliated to Research Units: Group for Research in Economics and Finance (GREF)

**SOCIAL INNOVATION**
The faculty members of the Institute for Social Innovation train researchers who contribute to advance the understanding of the role, place and responsibility of business in society. The research projects pursued by its faculty members cover a diverse set of research domains that include, for example, Corporate Social Responsibility in the mining industry, leadership in nonprofit organizations, the dynamics of conflict and collaboration between business and NGOs, the impact of micro-credit, and the role of users in sustainability innovation.

**Associated Research Departments:** Social Sciences and Strategy and General Management / Faculty Affiliated to Research Unit: Institute for Social Innovation.

**STRATEGY AND ENTREPRENEURSHIP**
Strategy research investigates how companies and industries around develop and sustain competitive advantage in a globalized economy. One stream of research uses insights about firms and industries from economics as a basis for understanding business strategy. Another tradition in strategic management combines strategy and organizational theory and focuses on the study of strategy processes and outcomes. Entrepreneurship research investigates the creation and growth of new organizations and markets, the creation of new businesses within existing firms, innovation, and family business in a globalized economy. Entrepreneurship draws from a broad range of social sciences such as economics, sociology and psychology.

**Associated Department:** Strategy and General Management / Faculty Affiliated to Research Units: ESADE Entrepreneurship Institute (EEI), Observatory of Spanish Multinational Companies (OEME), Institute for Public Governance and Management (IGDP).
ELIGIBILITY FOR THE PROGRAMME:

- All applicants must have a Bachelor’s degree or Master from an accredited university.
- Work experience / graduate degrees are not required for admission.
- There is no preference for a degree subject area. In some areas you will be expected to have strong quantitative skills.
- Your main objective must be to pursue a career in business academia as a researcher and professor in an international institution.

APPLICATION REQUIREMENTS:

- The application form (including a statement of purpose) is available online here: www.esade.edu/phd.
- Official transcripts from each school attended (scanned copies to be uploaded in PDF format).
- Scanned, certified copies of all university diplomas in PDF format.
- Two letters of recommendation. A recommendation from faculty with a research background is a plus.
- An official GMAT or GRE score on a test taken less than five years before.
- TOEFL score report on a test taken less than two years before.

SCHOLARSHIP AND LIVING STIPEND

Scholarships cover the whole amount of the tuition fees: 15400 € for the first year and 13500 € per year for the subsequent years. In addition the schools offers some stipends to cover living expenses during the programme. Access to first year scholarships and stipends is competitive for the first year (MRes) and automatic for the subsequent years upon satisfactory progress in the programme.
We hope this leaflet meets your expectations.
Once finished, please consider the environment and recycle it.
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