

FREQUENTLY ASKED QUESTIONS

1. What is the duration of The ESADE Full Time MBA and how is it structured?

The ESADE Full Time MBA accepts one intake per year, with classes starting in September. The programme is flexible, which means that it is up to students to decide whether they wish to complete the MBA in 12, 15 or 18 months. Classes are conducted every day, Monday through Friday, from 9:30 am to 2:30 pm. The first 7 months of the programme consist of obligatory Core Courses, followed by the Electives phase.

The Full Time MBA is structured as follows:

2013				2014				2015			
September	October-December	January-March	April-May	MBA Track Decision	June-July	September	October-December	January-March			
PRE-TERM • Intro. to Economics • Accounting I • Statistics • Project Management Fund. • LEAD	TERM 1 • Economics • Marketing • Business Analysis to Valuation • Accounting II • Career Impact Cycle	TERM 2 • Finance • Global Context of Management • Leading Organisations • Operations I • Strategy I	TERM 3 • Global Marketing • Operations II • Strategy II • MIS • Entrepreneurship • Managing People		SUMMER TERM	TERM 4	TERM 4	TERM 5			
						12 + 8 ELECTIVES	15	18			
						CORPORATE TRACK (CORPORATE INTERNSHIP + 8 ELECTIVES)					
						ACADEMIC TRACK (4 ELECTIVES + EXCHANGE PROGRAMME OR 8 ELECTIVES)					
								CORPORATE INTERNSHIP + 4 ELECTIVES AND EXCHANGE PROGRAMME OR + 8 ELECTIVES MINIMUM 3 TERM 4 AND 3 TERM 5			
SPANISH LANGUAGE PROGRAMME		OPTIONAL LANGUAGE PROGRAMME (SPANISH, FRENCH OR GERMAN)									

ESADE has bilateral agreements with universities around the world and approximately 35% of MBA students participate in an exchange programme. If there is a great deal of demand for limited places at a particular university, students will be evaluated on the basis of their academic record and through a personal interview. However, participants are not required to take an entrance exam or fill out an application form to take part in exchange programmes with these universities.

2. What is the size of ESADE's Full Time MBA class?

Each intake includes a maximum of 180 students. It is divided into three sections; each of them is similarly diverse in terms of academic background, nationality, professional sector and gender.

3. What are the requirements for admission to The ESADE MBA Programme?

- All participants must hold a Bachelor's degree (or equivalent).
- All participants must have at least two years full-time work experience by the beginning of the programme.
- All participants must take the GMAT exam. The average GMAT score among admitted candidates is 670. These results are not looked at on their own; they become part of the candidate's application and are evaluated with all the other elements submitted.

ESADE only accepts official GMAT scores, the applicant must make sure to give ESADE's institution code (93M-3K-60) when taking the test.

Note: GMAT scores are valid for five years.

- All applicants must have substantial knowledge of English. This can be certified providing one of the following English Language Certificates:
 - TOEFL (IBT 100 or CBT 250)
ESADE only accepts official TOEFL scores sent directly to ESADE from ETS. Our institution code is 0884 and the school name is "Escuela MBA Programs".
 - IELTS (7.5, Academic test)
 - Cambridge (Proficiency)
 - Academic Pearson (68)

Please note that native English speakers, and candidates who have completed their bachelor's degree entirely in English, are exempt from this requirement.

Note: Language test scores are only valid for two years.

4. Which are the additional documents that must be submitted together with the Online Application?

- Documents included in the Online Application:
 - Application fee payment of €135 (can be paid by credit card online)
 - A passport-size photograph with a white background in .jpg format.
 - Essays and updated CV
- Documents you must send once you submit the online application:
 - A scanned copy of your identity card (EU nationals only) or passport.
 - Official university transcripts and diploma (if the degree granted is not shown on your transcripts). These certificates must be issued in the original language. Any documents which are not in Catalan, Spanish or English must be submitted with an official translation into one of these languages.
Scanned copies can be accepted during the admission process. Upon admittance, you will be required to send originals or certified copies.
 - Two recommendation letters, at least one professional, sent by email from the

referee's work email account – or mailed, to the address provided at the end of this document, with the referee's original signature on both the letter and on the closed envelope flap.

- TOEFL score report (or equivalent English certificate).
- GMAT official score report (please provide ESADE's institution code 93M-3K-60 when taking the test).

5. How does the application process work?

You must submit ESADE's online application and the documentation indicated above before the "Application Completed" deadline is due. Staged admissions deadlines for 2012-2013 are as follows:

APPLICATION COMPLETION DATE	DECISIONS
28 th September, 2012	19 th October, 2012
5 th November, 2012	30 th November, 2012
3 rd December, 2012	4 th January, 2013
7 th January, 2013	1 st February, 2013
4 th February, 2013	1 st March, 2013
4 th March, 2013	5 th April, 2013
8 th April, 2013	3 rd May, 2013
6 th May, 2013	31 st May, 2013
3 rd June, 2013	28 th June, 2013

6. What factors does the Admissions Committee take into account when making its decision?

All aspects mentioned in the application are taken into consideration. The Admissions Committee looks at the candidate's academic performance, professional experience, test scores, international experience, essays and recommendations in the decision-making process.

7. What is the profile of the students participating in the programme?

- Average age 28 years
- Average work experience 5 years
- Age range 24 – 33 years
- Gender Male 66%
Female 34%

Breakdown by region/country

- Latin America 15%
- North America 19%
- Asia 35%
- Africa 2%
- Middle East 6%
- Europe 23%

Breakdown by undergraduate major

- Economics/Management 37%
- Engineering 31%
- Humanities & Other 17%
- Sciences 9%
- Others 6%

Breakdown by professional background

- Marketing / Sales 24%
- Consulting 17%
- General Management 17%
- Finance 17%
- Operations / Logistics 12%
- MIS / IT Consulting 9%
- Other 4%

(as of June 2012)

8. How much does ESADE's Full Time MBA programme cost?

The compulsory fees of the Full Time programme starting in September 2013 are €59,700. The payment calendar for the academic expenditure is divided into the following deadlines:

- Reservation fee
€6,000 (2-5 weeks after admissions communication)
- Commitment fee
€7,000 (Payment deadline: 15th June 2013)
- First Installment
€29,850 (Payment deadline: 28th September 2013)
- Second Installment
€16,850 (Payment deadline: 29th March 2014)

* Students admitted after 1st June, 2013 will be asked to transfer both 1st and 2nd reservation fees together

9. Does ESADE offer any scholarships?

ESADE has a scholarship system which can cover up to 50% of tuition fees. Nonetheless, the majority of students finance their studies either with a bank loan or using private funds.

While some scholarships require an application, others are awarded directly by the Admissions Committee:

APPLICATION REQUIRED	APPLICATION NOT REQUIRED
Merit Scholarships Need Based Scholarships Fellowships Partnership Scholarships Others	The Scholarship for Excellence Impact Scholarships

The Scholarship for Excellence

The Scholarships for Excellence are offered by the ESADE deanship to ESADE Full Time MBA exceptional candidates who are outstanding during the admission process.

This scholarship will cover 50% of the ESADE Full Time MBA tuition fees.

The ESADE Scholarship for Excellence does not require the student to apply.

Awards will be communicated directly to students during their admissions application process.

Merit Scholarships

ESADE Business School also provides merit based scholarships to outstanding candidates committed to the School.

There are more than 20 Scholarships available according to geographical area, sector of activity, gender, etc. A more detailed description of eligibility and approximate scholarship amounts can be found on the website.

Important note: Students who received a Direct Scholarship cannot submit an application for The ESADE Merit & Commitment Scholarships.

In order to apply for a Merit and Commitment Scholarship, the candidate must have been admitted onto the programme and submit the Scholarship Application Form (SAF) by the following deadlines:

Merit and Commitment Scholarship award Schedule: Full Time MBA- Intake 2013

SCHOLARSHIP DEADLINE	SCHOLARSHIP DECISION AWARDED	% OF TOTAL SCHOLARSHIP BUDGET AVAILABLE
11 th January, 2013	25 th January, 2013	40%
8 th March, 2013	22 nd March, 2013	30%
17 th May, 2013	31 st May, 2013	20%
21 st June, 2013	5 th July, 2013	10%

Need Based Scholarship Programme

ESADE Business School is committed to helping students finance their MBAs by offering a Need Based Scholarship Programme, which not only focuses on granting Scholarships on an academic basis, but which places huge importance on students' proven financial needs.

The ESADE MBA Need Based Scholarship Programme will award a maximum of 5 Scholarships covering up to €10,000, an amount which is directly deducted from the MBA tuition fees.

Need Based Scholarships application deadlines Full Time MBA- 2013 Intake

SCHOLARSHIP DEADLINE

11th January, 2013

8th March, 2013

17th May, 2013

Impact Scholarships

ESADE Business School also provides scholarships for enrolled students. All students in the Full Time MBA Programme will be eligible.

No application is required. Chosen students will receive this award at the end of their first MBA year. This Scholarship is compatible with the rest of the ESADE Scholarships.

Fellowships

ESADE Business School provides the possibility to participate in the MBA Project Fellowships during the ESADE MBA.

The vacancy will be announced via the Career Services portal and all interested students will be able to apply. Selected candidates will be called for an interview.

Others - External financing

Individual countries have different financing options which candidates interested in pursuing an MBA can access. Please check our website for information on some of the main loan and grant programmes each country offers.

10. What is the cost of living in Barcelona and how can I find a flat?

The cost of living in Barcelona is not as high as in other major cities. It can vary depending on the participant's housing choices, lifestyle and financial situation. The typical cost for lodging (in a shared apartment), food and transportation for a month would be approximately €1,200 per person.

ESADE has several exclusive agreements with accommodation agencies which coordinate the search on behalf of MBA students and can provide flats for single use or match them with other participants wanting to share flats. Students will also have access to the Intranet once they have been admitted and paid their deposit.

11. Who should I contact if I have additional questions?

ESADE Business School

Full Time MBA

(ESADECREAPOLIS Building)

Campus Barcelona – Sant Cugat

Av. Torre Blanca, 57

08172 Sant Cugat del Vallès

Barcelona (Spain)

T. +34 935 543 000 / +34 935 543 511

F. +34 935 676 697

mba@esade.edu

For additional information and the international events calendar:

www.esade.edu/mba