Application Form
PhD in Management Sciences

ESADE
Business School
Ramon Llull University
Thank you for your interest in ESADE’s PhD in Management Sciences. We hope your application will be successful.

The admissions procedure aims to discover whether the candidate is suitable for the programme and whether the programme serves the candidate’s best interests.

Please read the instructions carefully before completing the Admission Application.

If you have questions on the programme or the admission procedure, please do not hesitate to contact the Admissions Office:

Admissions Office  
PhD in Management Sciences  
Av.Pedralbes, 60-62  
08034 Barcelona  
Tel. +34 900 661 662  
Tel. +34 932 802 995  
Fax +34 934 952 077  
admissions@esade.edu  
www.esade.edu/doctorado

The Admissions Office is open from Monday to Friday from 10.00 to 14.00 and from 16.00 to 19.00.
Applications for Admission to the PhD in Management Sciences can be presented between October and April. The admissions process is a continuous one, with the Admissions Committee meeting every month.

1 Requirements
Candidates wishing to begin the admission procedure must satisfy one of the following conditions:

1.1. Have obtained a university degree in Business Administration, Management Sciences, Economics, or equivalent (minimum 240 ECTS). Have obtained a Master of Research in Management (60 ECTS) or 60 ECTS in a postgraduate programme with strong basis on research.

1.2. Have obtained a university degree in any discipline and (a) possess a post-graduate qualification certifying a general knowledge of the business world (minimum 240 ECTS). Have obtained a Master of Research in Management (60 ECTS) or 60 ECTS in a postgraduate programme with strong basis on research.

2 Documents for submission
Candidates must submit the following documents:

2.1. Completed admission form
Submit this application in person or by post to the Admissions Office. The form should be properly completed and be accompanied by the documents listed below.

2.2. Academic certificates
Provide academic certificates of all higher education and post-graduate studies to date, specifying the grades obtained for each subject, credits and academic year, as well as official copies of all degrees earned, and the date on which they were granted. The certificate should indicate the maximum and minimum grades within the corresponding evaluation system; the minimum pass grade should also be indicated. Should the official degree still be pending issue, an official certificate should be submitted in the interim. All documents should be in Spanish or English. Those which are not in Spanish or English should be accompanied by a sworn translation to one of these languages.

2.3. Letters of Recommendation
A minimum of two letters of recommendation from Professors. These letters should be based on the model contained in this application.

2.4. Admission Test
The Graduate Management Admission Test (GMAT: www.gmat.org) or Graduate Record Examinations (GRE: www.gre.org) is required. ESADE code for the GMAT is 93M-3K-48. The Tests should not be older than 2 years.

2.5. Certificate of language proficiency
The Test of English as a Foreign Language is compulsory for all whose native language is not English (TOEFL: www.toefl.org). ESADE code: 0507. The Tests results should not be older than 2 years.

2.6. Photographs
Attach four recent passport-sized photographs with your name on the reverse side.

2.7. DNI or Passport
Attach a copy of your identity card or your passport if you are a national of a non-EU country.

2.8. CV

3 The Admission Process
The application for admission to the PhD will not be reviewed until ESADE has received all the required information. The Admissions Committee, made up of members of the ESADE faculty, will determine whether the candidate meets the programme requisites and, at the same time, whether the programme responds to the candidate’s interests. The Admissions Committee members. The candidate will be asked to have a personal interview with one of its members. Final admission is based on the global evaluation of the candidate’s application in relation to all other applications submitted and the number of places available.

4 The Admissions Committee Decision
The Admissions Committee will notify applicants of its decision no later than one month from the date of the Admissions Committee meeting. Under no circumstances will notification be made by telephone.

4.1. Admission
Candidates who receive an official letter of acceptance will simultaneously receive instructions for formal registration.

4.2. Instructions for Re-application
The Admissions Office keeps all applications for one year. Candidates who wish to re-apply should send written notification to the Admissions Office, explaining the changes that have taken place during the year since application was first made.
**Personal Details**

<table>
<thead>
<tr>
<th>Surname(s)</th>
<th>First name</th>
<th>Gender</th>
<th>Nationality</th>
<th>Place of Birth</th>
<th>Date of birth</th>
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<th>DNI/Passport Number</th>
<th>Mailing Address</th>
<th>Street</th>
<th>City</th>
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<tr>
<th>ESADE Code (to be filled by ESADE)</th>
<th>Date of application was submitted</th>
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**Professional Details**

Starting with your most recent job, list in reverse chronological order the jobs you have held.

<table>
<thead>
<tr>
<th>Position</th>
<th>Branch of Activity (see industry code list)</th>
<th>Company name</th>
<th>From</th>
<th>to</th>
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<td>4 Position</td>
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### University Studies

1. **Name of school**

   - **Town**

   Degree earned (see list of codes for degrees) | | |

   Official duration of studies, in years | | |

   No. of years taken to complete studies

   From | | MM | | YY to | | MM | | YY

   In the event you are currently doing the final year of your studies, please indicate the degree for which you are a candidate:

2. **Name of school**

   - **Town**

   Degree earned (see list of codes for degrees) | | |

   Official duration of studies, in years | | |

   No. of years taken to complete studies

   From | | MM | | YY to | | MM | | YY

   In the event you are currently doing the final year of your studies, please indicate the degree for which you are a candidate:

### Other Studies

1. **Name of school**

   - **Town**

   Degree earned

   In the event you are currently doing the final year of your studies, please indicate the degree for which you are a candidate:

2. **Name of school**

   - **Town**

   Degree earned

   In the event you are currently doing the final year of your studies, please indicate the degree for which you are a candidate:

### Languages

<table>
<thead>
<tr>
<th>Language</th>
<th>Speak</th>
<th>Read</th>
<th>Write</th>
<th>Certificate</th>
<th>Accreditation (internationally recognized)</th>
<th>Grade</th>
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<tr>
<td>Spanish</td>
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<td>English</td>
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<table>
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<tr>
<th>Year</th>
<th>Accreditation</th>
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<tr>
<td>E: Excellent</td>
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<td>B: Good</td>
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<td>R: Regular</td>
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<tr>
<td>P: Poor</td>
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<tr>
<td>MT: Mother Tongue</td>
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### Additional comments on your academic background

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In which areas of management will you do your future research? (Fill in a separate sheet)


Explain why you want to enroll in the PhD in Management Sciences. (Fill in a separate sheet)


Publications. (Fill in a separate sheet)


How did you get interested in the ESADE PhD in Management Sciences?

- An article or editorial. In what newspaper or magazine?
- A fair or forum. In which city?
- It was recommended by alumni (please list their names)
- It was recommended by faculty members (please list their names)
- It was recommended by your company (who recommended it, what post does he/she hold?)
- ESADE Admissions Office
- Internet
- Others
Confidential recommendation

To the applicant
Please write your name below and send this form to the person you are asking to provide a recommendation.

To the referee
Thank you for taking the time to write on behalf of this candidate who is applying to the ESADE PhD.

1 Candidate’s name

2 To be completed by the referee: (please print)
Referee’s name
Position
Institution
Address
Postcode
Telephone number
email address

3 Overall assessment
Please assess this student against other graduate school applicants you have known:

| 10% bottom | Under average | Average | Above average | 10% topp |
4 Write a reasoned report on the candidate’s capacity to complete a PhD in Management Sciences (length according to personal criteria).

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Signature Date
Degree Codes

1. Architecture
2. Bachelor of Arts
3. Bachelor of Science in Arts
4. Fine Art
5. Librarianship and Documentation
6. Biology
7. Food Science and Technology
8. Economics and Business Studies
9. Media Studies
10. Ocean Studies
11. Political Science and Sociology
12. Law
13. Dietetics and Human Nutrition
14. Physical Education
15. Nursing
16. Dentistry
17. Statistics
18. Pharmacy
19. Philology
20. Philosophy and Education
21. Physics
22. Physiotherapy
23. History and Geography
24. Geology
25. Social Work
26. Computing
27. Aeronautical Engineering
28. Agricultural Engineering
29. Civil Engineering
30. Electromechanics (ICA)
31. Forestry Engineering
32. Geological Engineering
33. Industrial Engineering
34. Mining Engineering
35. Mountain Engineering
36. Naval Engineering
37. Knitted Fabric Engineering
38. Telecommunications Engineering
39. Topographical Engineering
40. Translating and Interpreting
41. Mathematics
42. Medicine
43. Seamanship (Merchant Navy)
44. Dentistry
45. Ophthalmology
46. Chiropracy
47. Teacher Training (Primary School)
48. Psychology
49. Chemistry
50. Theology
51. Social Work, Welfare Work
52. Veterinary Science
53. Audiovisual Communication
54. Economics
55. Other Engineering
56. Other Social Sciences
57. Other Humanities
58. Other Sciences
59. Sociology
60. Advertising and Public Relations
61. Pedagogy
62. Humanities
63. History of Art
64. Industrial Design Engineering
65. Business Management
66. Chemical Engineering
67. Geography
68. Philosophy
69. History
70. Military Studies
71. Diplomas in Music
72. Graphic Design
73. Other diploma course
74. Technical Engineering
75. Business Studies
76. Tourism
77. Public Services, Cultural and Community Organizations
78. International organizations
79. Attorney-General’s office
80. Other State administrative offices
81. Ombudsman
82. Legal department, Generalitat
83. Other autonomous governments
84. Local government
85. Education
86. Hospitals and health care
87. Culture
88. Research and scientific institutes
89. Associations/chambers foundations
90. Nonprofit and community services
91. Defense
92. Please, describe the sector

Code for branches of activity

1. Exploitation raw materials
   12. Agriculture, livestock, fishing
   12. Mining and derived products
   13. Oil and derived products
   14. Water, gas and electricity
2. Industry
   21. Chemical Industries
   21. Basic chemicals
   22. Pharmaceutical products
   23. Perfumes and cosmetic products
   24. Plastic and rubber
   25. Hospital products
   26. Cleaning products
   27. Paper and textiles
   28. Waste treatment
   29. Metalworking and Allied Trades
   30. Electric metalworking and electronics
   31. Computers and similar equipment
   32. Basic metal and steel working
   33. Metal articles
   34. Industrial/ farm machinery
   35. Automobiles and accessories
   36. Aerospace products
   37. Machinery/ electrical material
   38. Home appliances
   39. Electrical and precision instruments
   40. Food, Beverages and Tobacco
   41. Food, raw materials
   42. Animal Feed
   43. Food products
   44. Beverages
   45. Tobacco
   46. Construction
   47. Construction material
   48. Construction/developers
   49. Construction engineering
   50. Glass and tiles
   51. Textiles
   52. Woven and knitted fabrics
   53. Knit jersey ready-to-wear
   54. Leather and footwear
   55. Wood
   56. Wood and cork
27. Furniture
28. Other industries
29. Jewelry, luxury items
30. Music
31. Toys, Sporting goods
32. Photography
33. Packaging
34. Printing
35. Publishing
36. Wholesale / Retail-Distribution
37. Supermarkets
38. Retail trade
39. Import-Export
40. Wholesale Trade
41. E-commerce
42. Transport - Warehouses - Logistics
43. Passenger transport
44. Material transport
45. Materials warehouse
46. Postal and courier services
47. Telcommunications
48. Services
49. Hotels, restaurants and leisure
50. Hotels
51. Restaurants, cafés
52. Tourism, Travel agencies
53. Leisure and recreation services
54. Media, Communication
55. Press, newspapers, magazines
56. Press agencies
57. Radio
58. CinemaTV
59. Real Estate and Rentals
60. Real estate operations
61. Automobile rentals
62. Machinery and equipment rentals
63. Financial Services
64. Savings banks
65. Banks
66. Corporate banks
67. Investment services
68. Commercial banks
69. Private banks
70. Financial services
71. Insurance companies
72. Holding companies
73. Services to Companies
74. Legal and tax advisory services
75. Advertising, marketing and public relations
76. Consulting companies
77. Quality consulting
78. Strategic consulting
79. Marketing consulting
80. Financial consulting
81. Human Resource consulting
82. Consulting/Information services
83. Tourism consulting
84. Organizational consulting
85. Consulting service, Personnel selection
86. Freelance consultants
87. Auditing companies
88. Cleaning and security
89. Public services, cultural and community organizations
90. International organizations
91. Attorney-General’s office
92. Other State administrative offices
93. Ombudsman
94. Legal department, Generalitat
95. Other autonomous governments
96. Local government
97. Education
98. Hospitals and health care
99. Culture
100. Research and scientific institutes
101. Associations/chambers foundations
102. Nonprofit and community services
103. Defense

Others Please, describe the sector
Check List

- Completed application form
- Academic degrees translated to Spanish or English (original or official copies). The certificate should indicate the maximum and minimum grades within the corresponding evaluation system; the minimum pass grade should also be indicated.
- Letters of recommendation

- Official accreditation of language proficiency. The Test of English as a Foreign Language is compulsory for all whose native language is not English (TOEFL: www.toefl.org). ESADE code: 0507
- Four recent photographs with your name signed on the back
- Photocopy of Spanish DNI or passport
- CV
- Your signature at the end of the application form, certifying that all the information given is true and the documents submitted are authentic.

The undersigned certifies that the information given in this Application for Admission is true and complete and agrees that the application and all accompanying documents become the property of ESADE and cannot be returned.

Signature

Date | | | DD | | | MM | | | YY