Full Time MBA

Enjoy business your way
Continuous Ascent

Rankings

Our continued ascent in the rankings demonstrates the effectiveness of our uniquely balanced and teamwork-centric methodology, which attracts the world’s brightest talent and top recruiters alike, thus closing The ESADE MBA circle.

With every graduating class, ESADE alumni continues to expand and currently has over 40,000 members across 110 countries, making it one of the largest alumni networks in the world.
Education Leaders for Global Careers
Class Profile 2009-2010

As one of the world’s leading MBA programmes, The ESADE MBA attracts outstanding individuals from around the world. Likewise, our graduates are highly sought after by international recruiters to occupy leadership positions worldwide.

Class of 2011 profile

<table>
<thead>
<tr>
<th>180</th>
<th>46</th>
<th>28</th>
<th>23-37</th>
<th>75</th>
<th>25</th>
<th>5.2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Time MBA Students</td>
<td>Countries represented</td>
<td>Average age</td>
<td>Age range</td>
<td>Male %</td>
<td>Female %</td>
<td>Average work experience (years)</td>
</tr>
</tbody>
</table>

Geographical backgrounds

<table>
<thead>
<tr>
<th>USA &amp; Canada</th>
<th>Latin America</th>
<th>Western Europe</th>
<th>Eastern Europe</th>
<th>Africa</th>
<th>Middle East</th>
<th>Asia</th>
</tr>
</thead>
<tbody>
<tr>
<td>14%</td>
<td>21%</td>
<td>34%</td>
<td>8%</td>
<td>1%</td>
<td>8%</td>
<td>14%</td>
</tr>
</tbody>
</table>

Geographical mobility. Class of 2009

Worldwide average salaries for Full Time jobs by Regions - Functions - Sectors

<table>
<thead>
<tr>
<th>Region</th>
<th>Finance</th>
<th>Mktg &amp; Sales</th>
<th>Management</th>
<th>Consulting</th>
<th>Operations</th>
<th>MIS/IT</th>
<th>Manufacturing</th>
<th>Consulting S.</th>
<th>Financial S.</th>
<th>General S.</th>
<th>Technology</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-MBA</td>
<td>+25%</td>
<td>+24%</td>
<td>+45%</td>
<td>+5%</td>
<td>+30%</td>
<td>+95%</td>
<td>+84%</td>
<td>+94%</td>
<td>+55%</td>
<td>+29%</td>
<td>+45%</td>
</tr>
<tr>
<td>Post-MBA</td>
<td>+71%</td>
<td>+67%</td>
<td>+86%</td>
<td>+51%</td>
<td>+84%</td>
<td>+97%</td>
<td>+95%</td>
<td>+97%</td>
<td>+94%</td>
<td>+97%</td>
<td>+94%</td>
</tr>
</tbody>
</table>

Source: Career Services Office. As of June 2009.
Meeting your needs through Flexibility

Course Structure

Thanks to our new and innovative Full Time MBA format, our participants now enjoy greater flexibility in defining their MBA experience by being able to customise the length of study in 12, 15 or 18 months.

Regardless of the option selected, all participants start the Full Time MBA at the same time and are required to complete the exact same number of credits.

When deciding whether to pursue the Full Time MBA in 12, 15 or 18 months, the main factors to evaluate are:

- **Career Acceleration Strategy**: Internships (only available on the 15- or 18-month Full Time MBA formats) enable participants to facilitate career changes into new functional areas, sectors or countries. Additionally, employers often use internships as a testing platform for potential future hires.

- **Global Outlook**: Our Exchange Programmes (only available on the 15- or 18-month Full Time MBA formats) allow students to increase their international exposure.

Languages in the MBA

Our Full Time MBA is comprised of two English tracks and one Bilingual track (Spanish and English).

<table>
<thead>
<tr>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PRE-TERM</strong></td>
<td><strong>TERM 1</strong></td>
</tr>
<tr>
<td>Intro. to Economics</td>
<td>Economics</td>
</tr>
<tr>
<td>Accounting I</td>
<td>Marketing I</td>
</tr>
<tr>
<td>Business Law</td>
<td>Finance I</td>
</tr>
<tr>
<td>Project Management Fundamentals</td>
<td>Accounting II</td>
</tr>
<tr>
<td>LEAD</td>
<td>Career Impact Cycle</td>
</tr>
</tbody>
</table>

All non-fluent Spanish speakers in the English track attend mandatory Spanish lessons throughout Pre-Term and Term1.

From Term 2 onwards, language training becomes completely optional at which point participants that decide to continue with their language training have two main options: the first being to continue with their track in Spanish and the second being to start the French or German tracks until the end of the MBA.

Leadership and Assessment Development Programme

Entrepreneurship
Empowering the Entrepreneur in You!
Entrepreneurship Programme

With several new businesses being launched by graduating students annually, ESADE Business School is proud of its long and successful heritage in Entrepreneurship.

Integrated into the core curriculum, our Entrepreneurship Programme helps participants consolidate and apply the knowledge acquired during The ESADE MBA in the development of innovative business plans. The course consists of three parts:

1. A conceptual Introduction to Entrepreneurship and the key tools to be applied.
2. An optional Feasibility Study during the summer break in which participants analyse the viability of a business idea.
3. Development of the Business Plan

Throughout the course, participants receive guidance from the Entrepreneurship Centre’s (CINEM) lecturers and tutors. Given our strength in Entrepreneurship, the course is an excellent opportunity for students determined to launch their own businesses upon graduation to take full advantage of the wide variety of resources and experience available to them at ESADE.

Leading through Emotional Intelligence
LEAD Programme

Our Leadership Assessment and Development Programme (LEAD) is a highly personalised and powerful resource focused on developing each candidate’s Emotional Intelligence (EI), hence leadership competencies, through a range of self-awareness exercises.

LEAD is an integral part of The ESADE MBA’s core curriculum and runs throughout the programme. Through one to one coaching sessions, peer analysis and a variety of other tools, students set their own limits as to how far they wish to take advantage of this powerful self development platform. Flexibility, reflection and commitment to improving leadership competencies ensure that each candidate exploits LEAD’s full potential.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Study Tour* Asia North America South America Africa</td>
<td>Exchange Programme**</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>Electives</td>
<td>12 MONTHS</td>
</tr>
</tbody>
</table>

* Optional ** Different partner business schools are available in each of the Exchange periods. Please go to www.mba.esade.edu for updated list of schools.
Managing your MBA Career

Career Services

One of the key motivators behind deciding to pursue an MBA is the objective of achieving a positive career impact. Choosing which career direction to steer towards is one of the most important decisions participants will have to make during The ESADE MBA which is why Career Services partners with participants throughout the decision making process.

Strategic Advising
Our experience demonstrates that the probability of participants fulfilling their professional ambitions increases through structured and focused job search strategies that are implemented early on. With this in mind, each student is assigned a Career Advisor that provides strategic advice on all aspects of the job search process.

Career Impact Cycle
Our newly redesigned Full Time MBA integrates a compulsory Career Services component into the programme’s core curriculum during Term 1. The Career Impact Cycle focuses on structuring the different facets of the job search process in order to ensure that participants are fully prepared to begin interviewing successfully shortly into the Full Time MBA.

Corporate Internships
Full Time MBA participants choosing to pursue the programme in 15 or 18 months are strongly encouraged to undertake corporate internships. These represent a unique opportunity to put into practice the new skill sets acquired during the MBA and to gain valuable experience in new functional areas, sectors or countries.

Talent Recruitment Events
The Career Services Team organises on-campus Talent Recruitment Events throughout the year to facilitate interaction between employers and MBA participants.

- Corporate Presentations (all year round)
- Networking Events (all year round)
- On-campus Interviews (all year round)
- Fall MBA Career Week and Winter MBA Career Week

Aligned with sector recruiting timelines, the Fall and Winter MBA Career Weeks are annual events held in October and January respectively. Consisting of corporate presentations and interactive networking events, both events attract leading consulting firms, renowned financial services institutions and top companies in industry.

Companies that have participated in previous on-campus recruiting events include:

- acciona
- Abbott Laboratories
- adidas
- Almirall
- AMGEN
- ALSTOM
- BARCLAYS
- Bloomberg
- Bayer HealthCare
- BCG
- Capgemini
- Citi
- COY
- DSM
- EUROPRAXIS
- Dell
- Deutsche Post
- DuPont
- Everis
- Google
- Genentech
- Goldman Sachs
- Hilti
- Ingersoll Rand
- JPMorgan
- Kimberly-Clark
- KPMG
- L’OREAL
- McKinsey & Company
- Morgan Stanley
- MSD
- Novartis
- OLIVER WYMAN
- Roland Berger
- SAP
- Santander
- Sara Lee
- Technopost
- TUI
- valoris
- Werfen Group
- Yahoo!


Applying to The ESADE MBA
Admissions

We look for diversity, professional experience and proven intellectual capacity as well as excellent development potential and leadership competencies. Our teamwork-centric methodology encourages students to learn as much from their peers as from professors, which is why we seek highly motivated participants willing to share their own personal knowledge and experience.

Basic Admissions Requirements

- Undergraduate degree from a recognised university, equivalent to Bachelor’s degree
- Minimum of 2 years of previous full time professional experience
- Fluency in English for both the English and Bilingual tracks
- Fluency in Spanish for the Bilingual track
- On-line Application form and Application fee
- GMAT or ESADE Admissions Test*
- Official transcripts and copy of a diploma
- Language accreditation
- 2 Original recommendation letters
- CV
- Photocopy of passport and 2 passport size pictures
*The ESADE Admissions Test is only valid for the bilingual track.

Staged Application Deadlines Process

<table>
<thead>
<tr>
<th>Application Completion Date by:</th>
<th>Communication of Admissions Decisions by:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stage 1: 16th October</td>
<td>27th November</td>
</tr>
<tr>
<td>Stage 2: 11th December</td>
<td>5th February</td>
</tr>
<tr>
<td>Stage 3: 22nd January</td>
<td>5th March</td>
</tr>
<tr>
<td>Stage 4: 5th March</td>
<td>23rd April</td>
</tr>
<tr>
<td>Stage 5: 16th April</td>
<td>4th June</td>
</tr>
<tr>
<td>Stage 6: 30th May</td>
<td>15th July</td>
</tr>
<tr>
<td>Stage 7: 20th July</td>
<td>14th August</td>
</tr>
</tbody>
</table>

Stage 7: Given visa application process timings for non-EU nationals (approximately two months), this deadline is only available to EU citizens and is subject to spaces remaining on the programme.

Financing the ESADE MBA
Financial Aid

ESADE Business School is committed to helping Full Time MBA participants invest in their future.

Student Loans. ESADE Business School has exclusive MBA Student Loan Agreements with several leading Spanish banks. These loans cover up to 100% of tuition fees, at low interest rates, without a co-signer and are available to students of all nationalities.

ESADE Scholarships. ESADE Business School also provides Merit Based Scholarships and Awards to outstanding ESADE MBA participants.

Our scholarships cover 10% to 50% of tuition fees and eligibility depends on superior academic records, proven professional acumen and a determination to influence the future of business.

Full Time MBA cost breakdown for August 2010 intake:
The Application fee to cover all administrative processes for the Full Time MBA is €130.

<table>
<thead>
<tr>
<th>Academic expenditures</th>
<th>Cost €</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Time MBA</td>
<td>52,000</td>
<td>Tuition fees.</td>
</tr>
<tr>
<td>Programme related fees</td>
<td>2,500</td>
<td>Course materials, reference books, legal assistance, MBASA fees.</td>
</tr>
<tr>
<td>Total compulsory expenses</td>
<td>54,500</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other optional expenditures</th>
<th>Cost €</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESADE Admissions Test</td>
<td>100</td>
<td>Only for Bilingual track applicants if not taking the GMAT.</td>
</tr>
<tr>
<td>Elective language training</td>
<td>1,500</td>
<td>For participants choosing to continue with language classes from Term 2 onwards.</td>
</tr>
<tr>
<td>Study Tours</td>
<td>3,000/4,000</td>
<td>Approximate academic costs. Travel expenses not included.</td>
</tr>
<tr>
<td>Housing Agency</td>
<td>1,000</td>
<td>Apartment search and associated legal assistance.</td>
</tr>
<tr>
<td>MBA Tournament (MBAT)</td>
<td>600</td>
<td>Approximate MBAT in Paris fees. Travel expenses not included.</td>
</tr>
</tbody>
</table>

The sooner participants submit their complete Admissions Application, the sooner they can apply for ESADE Scholarships thereby increasing their chances of being awarded a scholarship.