ESADE CAREERS

THE BUSINESS & MANAGEMENT RECRUITMENT FAIR

WEDNESDAY, 4TH NOVEMBER 2015
Hello,

I am pleased to welcome you to the **ESADE Business & Management Recruitment Fair**, held this year on **Wednesday, November 4th** in ESADE, Sant Cugat Campus. This event is the perfect platform to acquire information on the roles and attend presentations and workshops delivered by representatives from the most prestigious firms in different sectors.

In the afternoon there is an opportunity to meet professionals, ESADE alumni and international recruiters, so do come with lots of questions and impress them with your professional Pitch!

In this guide you’ll find company information, jobs and internship opportunities and application deadlines. But, when it comes to applying please make sure you submit a timely, well-presented application, and make certain you’ve spoken to the representatives at this Fair.

I look forward to seeing you and trust you make the most of the **ESADE Business & Management Recruitment Fair, 2015**.

**Iain McLoughlin**  
Director ESADE Careers
PRACTICAL INFORMATION

LOCATION

The Business & Management Recruitment Fair will take place on Wednesday, November 4th in ESADE, Sant Cugat Campus. Company Presentations and workshops will be in the University Programmes building and the company stands area, where you can meet companies’ representatives, will be in the ESADECreapolis Auditorium.

REGISTRATIONS, PUNCTUALITY AND DRESS CODE

Registration will open on the 26th October in Career Portal – Events – Corporate Presentations. Registration will be on a first-come first served basis with a waiting list, and confirmations and reminders will be sent prior to the event to your ESADE email. If you are not be able to attend, please unregister and allow other students to take your place.

We recommend you to arrive at least 30 minutes before the first corporate presentation session which you have registered for in order to have ample time to pick up your nametag at Reception and proceed to your session. We also advise you dress business formal (suit and tie for men, formal clothes for ladies) and your name tag is visible to allow access to the different event activities on the premises. Punctuality is expected.

STANDS AREA

Companies will be at ESADECreapolis Auditorium in the Stands Area from 3pm-5.30 pm.

Please note that MSc & CEMS students will be separate from the BBA students at the Stands Area, to allow you to enjoy exclusive time to network with recruiters

3pm-4.30pm: ONLY MSc&CEMS students will be available to be in the Stands Area

4.30pm-5.30pm: ONLY BBA students will be available to be in the Stands Area.

FOOD & REFRESHMENTS

You may use, at your own expense, the cafeteria services in ESADE, Sant Cugat Campus.
HOW TO GET THE MOST FROM THIS EVENT

BEFOREHAND

1. Read this guide
Review company information and know which companies offer summer internships, full-time positions, or both. Additionally consider when application deadlines are, some international offices will also operate rolling applications, and make sure you apply in good time. Try to do all this before the fair and maximize your time and interaction with the recruiters.

2. Make your own schedule
ESADE Careers staff will be present at the event and will offer their help and guidance throughout the day. But think about when and where you need to be and, and please remember once a presentation has started, out of respect for the presenter, there will be no late admits.

3. Prepare questions in advance
You may not be able to ask many questions during the corporate presentation sessions due to time limitations, but have a few questions prepared, for now or later in the day. Here are a few to help you, but you are certain to have your own:

   - What personal qualities do you see as important for success?
   - Why did you decide to work for this company?
   - How does your company differ from its competitors?
   - How would you describe the company culture?
   - Does the company have a mission? If so, how does it fulfill that mission?
   - What opportunities do you envision in this industry in the near future?
   - What were the keys to your career advancement?
   - If your job progresses as you like, what would be the next step in your career?

ON THE DAY

1. Dress in business attire.
2. You don’t need your laptop or tablet, but you may want to take notes.
3. Don’t forget to write down the names of presenters and alumni, so you can mention them in cover letters and applications.
4. At the stands,
   a. Bring your CV, as a means to introduce yourself, but don’t always expect recruiters to take it
   b. Write down the names of the representatives you speak to, and thank them for their time
   c. Respect established entry and exit times for your program

AFTER THE EVENT

1. If you obtained contact details, send a thank you or follow up email.
2. Make sure you summit well-constructed applications to firms you are interested applying to and long before the “official” deadline. If you are unsure please arrange an appointment with a Career Advisor.
3. Request an appointment with the ESADE Careers team via www.esade.jobs
   They will review your cover letter or application form and, offer advice on how to ace your interview as well as what to expect in an assessment centre
<table>
<thead>
<tr>
<th>Time</th>
<th>Company</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>09:00 - 09:45</td>
<td>Winche</td>
<td></td>
</tr>
<tr>
<td>10:00 - 10:45</td>
<td>Henkel</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Hilton</td>
<td></td>
</tr>
<tr>
<td>11:00 - 11:45</td>
<td>Reckitt Benckiser</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Desigual</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Unibail Rodamco</td>
<td>Topic: Designing the shopping mall of tomorrow</td>
</tr>
<tr>
<td></td>
<td>Bertelsmann (No Stand)</td>
<td>Topic: Bertelsmann Talentum Programme</td>
</tr>
<tr>
<td>12:00 - 12:45</td>
<td>Miguel Torres</td>
<td>Topic: Restyling de Viña Esmeralda</td>
</tr>
<tr>
<td></td>
<td>P&amp;G</td>
<td>Topic: Flexball Launch - How to build a successful joint business plan with retailers</td>
</tr>
<tr>
<td></td>
<td>Schibsted</td>
<td>Topic: Why do I love my job</td>
</tr>
<tr>
<td></td>
<td>Allianz</td>
<td></td>
</tr>
<tr>
<td>13:00 - 13:45</td>
<td>Danone</td>
<td>Topic: The Activia Brand: a case study</td>
</tr>
<tr>
<td></td>
<td>Burger King</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Hilti</td>
<td></td>
</tr>
<tr>
<td>14:00 - 14:45</td>
<td>The Kraft Heinz Company</td>
<td>Topic: Heinz and Kraft foods: The merging of two giants in the FMCG sector</td>
</tr>
<tr>
<td></td>
<td>Unilever</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Urgo</td>
<td></td>
</tr>
<tr>
<td>15:00 - 16:30</td>
<td></td>
<td>Career Fair Stands for MSc and CEMS students</td>
</tr>
<tr>
<td>16:30 - 17:30</td>
<td></td>
<td>Career Fair Stands for BBA and Double Degree students</td>
</tr>
<tr>
<td>17:30 - 18:30</td>
<td>H&amp;M (No Stand)</td>
<td>(for students graduating Summer 2016)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Topic: H&amp;M’s International Talent program</td>
</tr>
</tbody>
</table>
ABOUT US

Allianz Group is one of the largest insurance and financial groups in the world. With 148,000 employees, the Group serves more than 78 million customers in 70 countries. Allianz Seguros with its focus on mid channel (with about 13,000 agents and brokers) and its comprehensive range of life insurance and non-life is the main subsidiary in our country. Together, 2,500 employees of Allianz Group companies in Spain serving more than 4 million customers.

LOCATIONS

Spain (mainly Barcelona & Madrid) and abroad.

SUMMER INTERNSHIPS & APPLICATION DEADLINE

Not applicable.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

Allianz internship program offers last year students of Bachelor’s Degree or Msc. the opportunity to acquire a first professional experience in areas such as marketing, sales, finance, investment and operations among others. Students will be accompanied by two tutors, one business and another HR tutor, to help them to gain practical experience, assume responsibility and to support the development of their professional skills. The program has a flexible length of 6 to 9 months, it is fully compatible with academic demands and it provides a financial assistance. There is not a specific start period but selection process concentrates on October and February. We adapt the start date to the student’s needs.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

Allianz Seguros offers a wide range of opportunities for professionals according to the needs of the company so that there is not an application deadline. We post all the jobs at www.allianz.es. and at our LinkedIn profile https://www.linkedin.com/company/allianz-espana

If you are interested in joining the company you can also send us your spontaneous job application through the website.

GRADUATE PROGRAMME & APPLICATION DEADLINE

Allianz Seguros offers opportunities for graduates according to the needs of the company so that there is not an application deadline. We post all the jobs at www.allianz.es If you are interested in joining the company you can also send us your spontaneous job application through the website.

For graduate opportunities in other countries please visit: https://www.allianz.com/en/careers/join_us/graduates.html/

STUDENTS SOUGHT

Allianz Seguros offers careers opportunities for a wide variety of profiles: BBA, Law, Engineering, Marketing Degree students and Msc. in Finance, Marketing, and Actuarial students. Fluent in written and spoken English and Spanish is a must. Diversity, teamwork, personal and professional growth, the pursuit of excellence, innovation, proximity, commitment, analytical capacity and results orientation are values with which we identify.

HOW TO APPLY

Our internship vacancies are posted on the website www.allianz.es (“Trabaja con Nosotros”) as well as on ESADE Career Portal.

For internship opportunities in other country offices and HQ, please visit https://www.allianz.com/en/careers/join_us/students.html/

For graduate opportunities in other countries please visit https://www.allianz.com/en/careers/join_us/graduates.html/

SELECTION PROCESS

Our selection process consists on Assessment center for internship positions: presentations, case resolution, HR interview and business interview.

For Graduate Programs the process includes:

- HR telephone & personal interview
- Business interview
- Personal Profile Analysis
- Technical Test (in some cases)
- English test
ABOUT US

Bertelsmann is an international media company whose core divisions encompass television (RTL Group), book publishing (Penguin Random House), magazine publishing (Gruner + Jahr), services (Arvato) and printing (Be Printers) in some 50 countries. Attract, develop and retain talent for the Bertelsmann companies especially inside, but not excluding, outside of Spain. Branding Bertelsmann as an attractive employer in Spain. To have meaningful projects developed by young professional with updated, high quality skills. Foster cross company cooperation and talent. Have candidates to take on a management position within the next 3–5 years after the program. Sharing and/or movement of talent amongst the Bertelsmann companies. Opening up of new business opportunities through group-wide prospects and projects.

LOCATIONS

<table>
<thead>
<tr>
<th>SUMMER INTERNSHIPS &amp; APPLICATION DEADLINE</th>
<th>Not applicable.</th>
</tr>
</thead>
<tbody>
<tr>
<td>OFF CYCLE INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>FULL TIME OPPORTUNITIES &amp; APPLICATION DEADLINE</td>
<td></td>
</tr>
<tr>
<td>GRADUATE PROGRAMME &amp; APPLICATION DEADLINE</td>
<td>24 month top notch development program. Participation in meaningful projects with direct impact in future business objectives. Training at INSEAD. Exposure to top management of the organization. Experience in diverse sectors thought prestigious organizations. An opportunity to continue career in Bertelsmann. Till the 30th of November 2015.</td>
</tr>
<tr>
<td>STUDENTS SOUGHT</td>
<td>Master graduates with little or no work experiences in areas of business development, new media &amp; strategy in a digital context, and in creative content. Trainees with potential for management and/ or specialist functions with focus on content, business development and new businesses on an international scale. Top Schools in Spain / Language abilities /Digital natives / Mobility. Young talented and enthusiastic graduates / Creative and open minded / Willingness for a business related career / Seeing value in the program/ Digital savvy, language abilities.</td>
</tr>
</tbody>
</table>

HOW TO APPLY

- Sending an email to the following email-address: talentum@bertelsmann.es
- Handing over the CV at the Stand in ESADE

SELECTION PROCESS

- Informative talk in ESADE, explaining the Bertelsmann project
- Online video-interview
- 2nd personal interview
- 2 assessment centers. One day with different tests and interviews
- 6 finalists will be chosen by the CEO's of the different Bertelsmann companies in Spain
Burger King Corporation (“Burger King”), is part of Restaurant Brands International Inc, one of the world’s largest quick service restaurant companies with over 19,000 restaurants in approximately 100 countries and U.S. territories worldwide, and it has two iconic brands, Burger King and Tim Hortons, been managed independently while benefitting from global scale and sharing of best practices.

Burger King has been building a worldwide reputation for the delicious, fresh, great-value food since 1954. Today there are more than 14,000 Burger King restaurants across 100 countries that serve an incredible 11 million guests every day. It is the second largest fast food hamburger chain in the world, known for serving high-quality, great tasting, and affordable food.

We’re an ambitious business that is 100% built on the energy and hunger of its people. You’ll never be short of opportunities to show what you’ve got and if we like what we see, there’s no limit to how far you could go here. Entrepreneurial and meritocratic, BKC is a business that never stands still. We’re always looking to innovate and we’re very much in growth mode. Meritocracy is at the forefront of our company’s culture. We live and breathe a performance-driven environment where hard work and results speak for themselves. Top performers are rewarded for what they achieve, and with success, you can accelerate your career as quickly as your talent will allow.

**LOCATIONS**

Madrid, Zurich and London /EMEA

**SUMMER INTERNSHIPS & APPLICATION DEADLINE**

**OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE**

N/A

**FULL TIME OPPORTUNITIES & APPLICATION DEADLINE**

Full time opportunities in several areas (Operations, Finance, Business Development, Supply Chain Management, Marketing, Human Resources) in different levels of the company (from Sr Analyst to Director level). **Deadline: N/A**

**GRADUATE PROGRAMME & APPLICATION DEADLINE**

The LDP immerses participants in all aspects of our business and brands, building crucial problem solving and leadership skills through challenging, high-impact assignments. Along the course of the program, participants gain valuable experience so they are ready to tackle key leadership challenges of tomorrow.

**Program Structure:** The program begins with LDPs from all regions converging for an intense week of onboarding at RBI’s global headquarters in Oakville, Ontario. Next, participants experience the quick service restaurant business first-hand through several weeks of in-restaurant training at one or more RBI field locations. After mastering the concepts of restaurant management, participants return to their regional base office for approximately four months of departmental rotations. Along the way, LDPs receive additional training, mentoring, coaching, and feedback from senior leadership and other members of the RBI community.

Upon successful completion of the program, participants are placed in a full-time role based on business priorities, performance to-date, and participant preference. After placement LDPs are expected to continue developing toward higher level leadership positions, based on performance and opportunity. Typical roles for LDPs include both field-based and corporate-based positions in Marketing, Operations, Development, Franchising, Finance, Global Business Services, People & Management, and IT. The LDP is a global program and candidates will be considered for assignments and or positions in Miami, Florida, USA; Oakville, Ontario, Canada; Madrid, Spain; Zug, Switzerland; Slough, UK; and Singapore.

**STUDENTS SOUGHT**

What we look for are candidates with an academic background in business administration, engineering, economics or hospitality management with the ability to thrive in a performance-focused and results-oriented environment. The candidates should have exceptional levels of ownership mentality, self-motivation, ambition, and entrepreneurial spirit and have a strong work ethic and determination to achieve success and demonstrated ability to lead and motivate others. Solid analytical capabilities and structured thinking.

**HOW TO APPLY**

Full Time Opportunities: BURGER KING® EMEA & APAC. Graduate Program: www.bkcareers.com

**SELECTION PROCESS**

**Full Time positions:**
1. Application via LinkedIn
2. Individual interviews with Human Resources, Hiring Manager and BK Executives from several areas

**Graduate Programme:**
1. Application via BK Career portal
2. Online test (Competencies and Numerical)
3. Virtual Interview
4. Business Game
5. Individual Interviews (Cultural and Analytical Skills) with Human Resources and BK Executive
6. Final assessment with leadership team (EMEA President and VPs)
# CAMPER

## ABOUT US

**CAMPER TODAY:** Camper was born in Majorca more than 30 years ago. Today, it is one of the world's leading companies in the footwear design industry, with more than 300 Camper stores and 4,000 authorized points of sale in 50+ different countries. Faithful to heritage and roots, Camper headquarters are based in Majorca. Camper Team is nowadays composed by more than 1,000 people committed to the company values that made the dream come true.

**CAMPER IS PEOPLE:** Camper was set up by a group of young entrepreneurs as a people-focused family business with a flexible production framework. Camper was People. Camper is People.

To help us keeping the original dream alive, we search for Camper People: creative, dynamic, passionate, and willing to contribute in an always challenging and inspiring Camper environment.

## LOCATIONS

Mallorca (headquarters), European and American main cities

## SUMMER INTERNSHIPS & APPLICATION DEADLINE

We are looking for students to develop professionally in our company in the areas of sales, marketing, ecommerce and operations for 6 months internships (starting January or July)

- **Sales:** if you are wishing to develop your career in the different sales channels, we have: Wholesale, Department Stores, Retail and Ecommerce, please send your CV.
- **Marketing and Product:** if you are wishing to develop your professional career in the different Marketing and Ecommerce departments: Retail Marketing, Content, Communication, Digital Marketing, Product Management.
- **Operations:** if you are wishing to develop your professional career in the different Operations departments: Supply chain, Organization, IT, Customer service.

Applications though the portal to be received before **October the 26th** to book an interview during the fair.

## FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

We are looking for students to develop professionally in our company in the areas of sales, marketing, ecommerce and operations.

- **Sales:** if you are wishing to develop your career in the different sales channels, we have: Wholesale, Department Stores, Retail and Ecommerce, please send your CV.
- **Marketing and Product:** if you are wishing to develop your professional career in the different Marketing and Ecommerce departments: Retail Marketing, Content, Communication, Digital Marketing, Product Management.
- **Operations:** if you are wishing to develop your professional career in the different Operations departments: Supply chain, Organization, IT, Customer service.

## GRADUATE PROGRAMME & APPLICATION DEADLINE

For 6 months internships: please apply though the portal before October 26th

For Full Time positions: please apply though the portal before October 26th

## STUDENTS SOUGHT

## HOW TO APPLY

First interview at the Business and Management Fair on November 4th and second interview at company headquarters.
**DANONE GROUP**

**ABOUT US**

Four Business Divisions (Danone Dairy Products, Danone Waters, Early Life Nutrition and Medical), more than 100,000 Danoners, more than 140 countries and one mission: Bring health through food, to as many people as possible.

**LOCATIONS**

<table>
<thead>
<tr>
<th>LOCATIONS</th>
<th>BARCELONA</th>
</tr>
</thead>
</table>

**SUMMER INTERNSHIPS & APPLICATION DEADLINE**

The quality that makes the difference isn’t always tangible. It’s a state of mind, willingness to question and challenge, a unique way of looking at the world. Our powerful culture is built on four values: Humanism, Openness, Proximity and Enthusiasm.

At Danone Group we have many internship opportunities during the year. Would you like to do an internship with us?!

**Requirements:**
- Eligible to sign an internship agreement with your University for at least 6 months
- Fluent both in English & Spanish
- Initiative, enthusiasm, openness & proximity

Cross-functional working, autonomy and responsibility are realities when working at Danone Group as a Stagiaire. Where your Stage takes you and how far you progress is only as limited as your aspirations. The biggest prove of it is that more than the 80% of our vacancies are covered internally.

**FULL TIME OPPORTUNITIES & APPLICATION DEADLINE**

**GRADUATE PROGRAMME & APPLICATION DEADLINE**

**STUDENTS SOUGHT**

- MSc in Management
- Bachelor in Business Administration
- Business Administration & Law

**HOW TO APPLY**

- Visit ESADE job portal
- Visit [https://danone.trabajo.infojobs.net/](https://danone.trabajo.infojobs.net/)
- Visit [jobs.danone.com](https://jobs.danone.com)

**SELECTION PROCESS**

- CV Screening
- HR Interview
- Operational Interview
Desigual stands out for its unusual, optimistic and colourful designs. It was founded by Thomas Meyer, the President of the company, in 1984. At the age of 20, he imagined a future where people could dress differently, with garments that would inspire positive emotions.

La Vida es Chula is Desigual’s motto and its very own way of understanding fashion and life. It’s an enthusiastic, positive and optimistic message – a true declaration of intentions. This phrase sums up Desigual’s raison d’être, it represents its DNA and the values that define it.

Desigual can currently be found in 109 countries with 548 retail stores, over 7,500 multibrand stores, over 2,800 concessions in department stores and 9,000 points of sale of new categories. In 2014, the company’s turnover neared €1 bn and 26 million garments were sold worldwide through the company’s 17 sales channels and 8 product categories: Woman, Man, Kids, Accessories, Shoes, Living, Sport and Beauty.

Desigual has a workforce of 4,200 employees of 91 different nationalities. The company is headquartered in Barcelona, in a 24,000 m2 building in front of the sea inaugurated in June 2013.

Its two logistics hubs are also in Barcelona, in Gavà and Viladecans.

**Locations**

All over the world, with main focus in Spain, Barcelona HQ

**Summer Internships & Application Deadline**

Not confirmed yet.

**Off Cycle Internships & Application Deadline**

Anytime, no application deadline. See our career site to know more about internship positions.

**Full Time Opportunities & Application Deadline**

Anytime, no application deadline. See our career site to know more about entry level positions.

**Graduate Programme & Application Deadline**

We don’t have a graduate programme in Desigual

**Students Sought**

Strong academic background, 2+ foreign languages, open minded, flexible, proactive and enthusiastic, with clear ideas.

**How to Apply**

https://career012.successfactors.eu/career?company=Desigual

**Selection Process**

Our selection process is very flexible and adaptable to the need of the specific vacancy/moment/actors involved: at least 2 interviews, with HR and the manager of the department, language tests and technical ones if necessary.
H&M HENNES & MAURITZ

ABOUT US
The H&M Group is a global leading fashion retailer operating in 59 markets with six brands: H&M, COS, Monki, Weekday, Cheap Monday and & Other Stories. In 2014 we opened over 350 new stores and entered five new markets, making a current total of over 3600 stores worldwide - a number that we plan on doubling.

<table>
<thead>
<tr>
<th>LOCATIONS</th>
<th>Global</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUMMER INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>We have a Summer internship in Stockholm, Sweden every summer. The internship is cooperation between our Buying office, Online sales, Expansion and Global Sales. It is open for students with at least 6 months left on their studies after the summer. Next start is in June 2016 and the application process will start during late fall 2015.</td>
</tr>
<tr>
<td>OFF CYCLE INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>FULL TIME OPPORTUNITIES &amp; APPLICATION DEADLINE</td>
<td>See below – our International Talent Program is a full time position.</td>
</tr>
<tr>
<td>GRADUATE PROGRAMME &amp; APPLICATION DEADLINE</td>
<td>International Talent Program is a global graduate program covering the Expansion and Global sales department. It is a one year program preparing you to be a future leader at H&amp;M. You spend the first 2 months in Sweden and then the other 10 months in some of our markets around the world. Next start will be in September 2016 and the application process will open during late fall.</td>
</tr>
<tr>
<td>STUDENTS SOUGHT</td>
<td>We are looking for people interested in an international career that has a bachelor or master degree in business or engineering. A retail interest, leadership potential, strong analytical skills and a personality that matches our values are some of the important things we are looking for.</td>
</tr>
<tr>
<td>HOW TO APPLY</td>
<td>To read more or apply please visit: <a href="http://career.hm.com/content/hmcareer/en_se/student/education/hms-international-talent-program.html">http://career.hm.com/content/hmcareer/en_se/student/education/hms-international-talent-program.html</a></td>
</tr>
<tr>
<td>SELECTION PROCESS</td>
<td>The process will include CV and personal letter, different tests, telephone interview, assessment days in Stockholm with personality interview and case, reference check, final interview with managers etc.</td>
</tr>
</tbody>
</table>
Henkel operates worldwide with leading brands and technologies in three exciting business areas: Laundry & Home Care, Beauty Care and Adhesives Technologies.

Barcelona. People can also apply to any international location with open positions posted in our website.

We offer internship positions in our three business areas throughout the year. Students from last and penultimate year can apply to offers of interest to cover their internship.

Full time opportunities at Henkel are ongoing. People should check it in our website.

We are looking for employees who share our vision and our values. In particular, we look for people who excel in the following areas:

- Initiative & Determination to Achieve
- Decisiveness & Risk Taking
- Driving Change & Innovation
- Perspective & Judgment
- Convincing & Influencing

For the following fields:

- Marketing & Sales
- Finance
- Human Resources
- Logistics & Supply Chain Management

Visit our job portal www.henkel.com/careers. You will find all current vacancies and job offers worldwide. We are looking forward to receive your online employment application. In addition, you can visit ESADE job portal.

During our selection process, we use standardized criteria based on:

- Online Application
- CV screening
- Telephone Interview
- Assessment
- Interview
- Job Offer
**HILTI ESPAÑOLA**

**ABOUT US**
Hilti offers products, systems and services that have leading-edge technology and provide professional customers in the construction and energy sectors with innovative solutions that feature outstanding added value. Active in more than 120 countries, Hilti not only operates production facilities and R&D centers, but is also involved in various international technology partnerships.

<table>
<thead>
<tr>
<th>LOCATIONS</th>
<th>Madrid and Barcelona</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUMMER INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>OFF CYCLE INTERNSHIPS &amp; APPLICATION DEADLINE</td>
<td>The Engineering Academy Program gives opportunities in the Technical Competence Center to students in their last year of Engineering degree.</td>
</tr>
<tr>
<td>FULL TIME OPPORTUNITIES &amp; APPLICATION DEADLINE</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>GRADUATE PROGRAMME &amp; APPLICATION DEADLINE</td>
<td>The OUTPERFORMER (Hilti Global Management Development Program) lasts for 24 months working in four countries doing different projects during this period. Real job, real responsibility from day one with a senior mentor.</td>
</tr>
<tr>
<td>STUDENTS SOUGHT</td>
<td>We are looking for students with a Masters Degree in Business or Management and a Bachelor Degree in Engineering, with excellent English and Spanish language skills and international experience such as internships or student exchanges.</td>
</tr>
<tr>
<td>HOW TO APPLY</td>
<td>Send resumes through Career Portal by October 30th.</td>
</tr>
<tr>
<td>SELECTION PROCESS</td>
<td>We will do different test during the fair: interviews, role plays, business case, etc. and afterwards an assessment center in Madrid.</td>
</tr>
</tbody>
</table>
KANTOX

ABOUT US
Kantox is a foreign exchange service provider, offering SMEs and mid-cap companies a comprehensive solution to their foreign exchange needs, based on transparency, efficiency and value.

The Kantox platform is a comprehensive FX management system, with features and benefits including live mid-market rates updated in real time, FX rate alerts, a multi-user and multi-subsidiary account, complete client FX information dashboard and trading access round the clock Monday to Friday.

Kantox was born out of the idea of disintermediating banks and brokers from the foreign exchange process, thereby driving down costs and administration time for companies. Instead of trading through a bank or broker, with Kantox, two trusted companies trade with each other directly, peer-to-peer. The Kantox platform gives clients the live mid-market rate updated in real time, ensuring clients that, as long as they are matched with a peer company, they will receive the mid-market rate on their trade.

In the event of a non-100% match with a peer in the Kantox marketplace, the remaining percentage is made up from the wholesale FX market at exceptionally tight spreads which are fully disclosed to clients before confirmation of trade.

We have been recognised for our innovation through winning a string of awards, including the Financial Congress Corporate award and the OMExpo Investor Day award.

LOCATIONS
Barcelona, although we have offices also in Paris and London.

SUMMER INTERNSHIPS
We offer summer internships depending on business needs, usually in Business Development and Marketing.

& APPLICATION DEADLINE

OFF CYCLE INTERNSHIPS
We offer from 3 to 6 month internships throughout the year, usually in Business Development and Marketing depending on business needs.

& APPLICATION DEADLINE

FULL TIME OPPORTUNITIES
Bachelors and MSc students with interest for the Financial Markets, positive thinking, whiling to overachieve results.

& APPLICATION DEADLINE

GRADUATE PROGRAMME

STUDENTS SOUGHT
Comprises an interview with Human Resources, an Assessment Centre and an interview with the COO.

& APPLICATION DEADLINE

HOW TO APPLY
Check ESADE Career Portal to see our opportunities and apply.

SELECTION PROCESS

Kantox is a foreign exchange service provider, offering SMEs and mid-cap companies a comprehensive solution to their foreign exchange needs, based on transparency, efficiency and value.

The Kantox platform is a comprehensive FX management system, with features and benefits including live mid-market rates updated in real time, FX rate alerts, a multi-user and multi-subsidiary account, complete client FX information dashboard and trading access round the clock Monday to Friday.

Kantox was born out of the idea of disintermediating banks and brokers from the foreign exchange process, thereby driving down costs and administration time for companies. Instead of trading through a bank or broker, with Kantox, two trusted companies trade with each other directly, peer-to-peer. The Kantox platform gives clients the live mid-market rate updated in real time, ensuring clients that, as long as they are matched with a peer company, they will receive the mid-market rate on their trade.

In the event of a non-100% match with a peer in the Kantox marketplace, the remaining percentage is made up from the wholesale FX market at exceptionally tight spreads which are fully disclosed to clients before confirmation of trade.

We have been recognised for our innovation through winning a string of awards, including the Financial Congress Corporate award and the OMExpo Investor Day award.

LOCATIONS
Barcelona, although we have offices also in Paris and London.

SUMMER INTERNSHIPS
We offer summer internships depending on business needs, usually in Business Development and Marketing.

& APPLICATION DEADLINE

OFF CYCLE INTERNSHIPS
We offer from 3 to 6 month internships throughout the year, usually in Business Development and Marketing depending on business needs.

& APPLICATION DEADLINE

FULL TIME OPPORTUNITIES
Bachelors and MSc students with interest for the Financial Markets, positive thinking, whiling to overachieve results.

& APPLICATION DEADLINE

GRADUATE PROGRAMME

STUDENTS SOUGHT
Comprises an interview with Human Resources, an Assessment Centre and an interview with the COO.

& APPLICATION DEADLINE

HOW TO APPLY
Check ESADE Career Portal to see our opportunities and apply.

SELECTION PROCESS

Kantox is a foreign exchange service provider, offering SMEs and mid-cap companies a comprehensive solution to their foreign exchange needs, based on transparency, efficiency and value.

The Kantox platform is a comprehensive FX management system, with features and benefits including live mid-market rates updated in real time, FX rate alerts, a multi-user and multi-subsidiary account, complete client FX information dashboard and trading access round the clock Monday to Friday.

Kantox was born out of the idea of disintermediating banks and brokers from the foreign exchange process, thereby driving down costs and administration time for companies. Instead of trading through a bank or broker, with Kantox, two trusted companies trade with each other directly, peer-to-peer. The Kantox platform gives clients the live mid-market rate updated in real time, ensuring clients that, as long as they are matched with a peer company, they will receive the mid-market rate on their trade.

In the event of a non-100% match with a peer in the Kantox marketplace, the remaining percentage is made up from the wholesale FX market at exceptionally tight spreads which are fully disclosed to clients before confirmation of trade.

We have been recognised for our innovation through winning a string of awards, including the Financial Congress Corporate award and the OMExpo Investor Day award.

LOCATIONS
Barcelona, although we have offices also in Paris and London.

SUMMER INTERNSHIPS
We offer summer internships depending on business needs, usually in Business Development and Marketing.

& APPLICATION DEADLINE

OFF CYCLE INTERNSHIPS
We offer from 3 to 6 month internships throughout the year, usually in Business Development and Marketing depending on business needs.

& APPLICATION DEADLINE

FULL TIME OPPORTUNITIES
Bachelors and MSc students with interest for the Financial Markets, positive thinking, whiling to overachieve results.

& APPLICATION DEADLINE

GRADUATE PROGRAMME

STUDENTS SOUGHT
Comprises an interview with Human Resources, an Assessment Centre and an interview with the COO.

& APPLICATION DEADLINE

HOW TO APPLY
Check ESADE Career Portal to see our opportunities and apply.

SELECTION PROCESS

Kantox is a foreign exchange service provider, offering SMEs and mid-cap companies a comprehensive solution to their foreign exchange needs, based on transparency, efficiency and value.

The Kantox platform is a comprehensive FX management system, with features and benefits including live mid-market rates updated in real time, FX rate alerts, a multi-user and multi-subsidiary account, complete client FX information dashboard and trading access round the clock Monday to Friday.

Kantox was born out of the idea of disintermediating banks and brokers from the foreign exchange process, thereby driving down costs and administration time for companies. Instead of trading through a bank or broker, with Kantox, two trusted companies trade with each other directly, peer-to-peer. The Kantox platform gives clients the live mid-market rate updated in real time, ensuring clients that, as long as they are matched with a peer company, they will receive the mid-market rate on their trade.

In the event of a non-100% match with a peer in the Kantox marketplace, the remaining percentage is made up from the wholesale FX market at exceptionally tight spreads which are fully disclosed to clients before confirmation of trade.

We have been recognised for our innovation through winning a string of awards, including the Financial Congress Corporate award and the OMExpo Investor Day award.

LOCATIONS
Barcelona, although we have offices also in Paris and London.

SUMMER INTERNSHIPS
We offer summer internships depending on business needs, usually in Business Development and Marketing.

& APPLICATION DEADLINE

OFF CYCLE INTERNSHIPS
We offer from 3 to 6 month internships throughout the year, usually in Business Development and Marketing depending on business needs.

& APPLICATION DEADLINE

FULL TIME OPPORTUNITIES
Bachelors and MSc students with interest for the Financial Markets, positive thinking, whiling to overachieve results.

& APPLICATION DEADLINE

GRADUATE PROGRAMME

STUDENTS SOUGHT
Comprises an interview with Human Resources, an Assessment Centre and an interview with the COO.

& APPLICATION DEADLINE

HOW TO APPLY
Check ESADE Career Portal to see our opportunities and apply.

SELECTION PROCESS

Kantox is a foreign exchange service provider, offering SMEs and mid-cap companies a comprehensive solution to their foreign exchange needs, based on transparency, efficiency and value.

The Kantox platform is a comprehensive FX management system, with features and benefits including live mid-market rates updated in real time, FX rate alerts, a multi-user and multi-subsidiary account, complete client FX information dashboard and trading access round the clock Monday to Friday.

Kantox was born out of the idea of disintermediating banks and brokers from the foreign exchange process, thereby driving down costs and administration time for companies. Instead of trading through a bank or broker, with Kantox, two trusted companies trade with each other directly, peer-to-peer. The Kantox platform gives clients the live mid-market rate updated in real time, ensuring clients that, as long as they are matched with a peer company, they will receive the mid-market rate on their trade.

In the event of a non-100% match with a peer in the Kantox marketplace, the remaining percentage is made up from the wholesale FX market at exceptionally tight spreads which are fully disclosed to clients before confirmation of trade.

We have been recognised for our innovation through winning a string of awards, including the Financial Congress Corporate award and the OMExpo Investor Day award.
### ABOUT US

H.J. Heinz Company and Kraft Foods Group have completed the merger, becoming the 3rd largest food and beverage company in North America and the 5th largest in the world. Are you ready for a lifetime change, a great adventure and qualified to be part of our shared journey?

### LOCATIONS

<table>
<thead>
<tr>
<th>Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Across Europe - Spain (Madrid), Italy (Milan), Germany (Dusseldorf), France (Paris), Poland (Warsaw)</td>
</tr>
</tbody>
</table>

### SUMMER INTERNSHIPS & APPLICATION DEADLINE

<table>
<thead>
<tr>
<th>Summer Interns &amp; Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
</tr>
</tbody>
</table>

### OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

<table>
<thead>
<tr>
<th>Off Cycle Interns &amp; Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
</tr>
</tbody>
</table>

### FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

<table>
<thead>
<tr>
<th>Full Time &amp; Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
</tr>
</tbody>
</table>

### GRADUATE PROGRAMME & APPLICATION DEADLINE

<table>
<thead>
<tr>
<th>Graduate Programme &amp; Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>March 2016: Deadline 30 November 2015</td>
</tr>
<tr>
<td>September 2016: Deadline 1 February 2015</td>
</tr>
</tbody>
</table>

### STUDENTS SOUGHT

<table>
<thead>
<tr>
<th>Students Sought</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelors and Masters</td>
</tr>
</tbody>
</table>

### HOW TO APPLY

<table>
<thead>
<tr>
<th>How to Apply</th>
</tr>
</thead>
<tbody>
<tr>
<td><a href="mailto:traineetalent@kraftheinzcompany.com">traineetalent@kraftheinzcompany.com</a></td>
</tr>
</tbody>
</table>

### SELECTION PROCESS

<table>
<thead>
<tr>
<th>Selection Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>CV screening, Video Screening, SHL test, HR + Business Interview, Assessment Centre</td>
</tr>
</tbody>
</table>
MIGUEL TORRES

ABOUT US
Torres family name has been linked with wine for more than three centuries during which our ancestors worked the vineyards of the Penedès, a land with a thousand-year-old wine tradition. For generations, the Torres family has passed down the secrets to making great wines as well as their love for the land. The family’s respect for tradition and their vision of the future has made it possible for us to innovate and produce distinctive products of the highest quality. This commitment has made Torres an exporting success, bringing our wines to customers in more than 160 countries.

LOCATIONS
SPAIN - Availability for geographical mobility.

SUMMER INTERNSHIPS & APPLICATION DEADLINE
We have regularly internship programs during the year in different areas such as: international sales, finance, marketing & trade marketing, engineering or supply chain/logistics.
We search for candidates with the following preferred qualifications:
- Excellent problem-solving skills, focus on service, flexibility, teamwork and leadership.
- Fluency in English and Spanish, and suitable in a second foreign language such as French, German, Portuguese or Chinese.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
The job positions will be posted through ESADE careers and our online page www.torres.es

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE
We seek people with a minimum of 1-3 years experience. Generally, we look for experience in international sales, marketing & trade marketing, finance, engineering or supply chain/logistics. Candidates should be energetic, committed and action-oriented, with strong communication and problem-solving skills and the ability to work as part of a team. Moreover, we are looking for candidates with geographical mobility and the ability to speak other languages such as English, Spanish, French, German, Portuguese or Chinese.
Online application at www.esade.jobs or www.torres.es

GRADUATE PROGRAMME & APPLICATION DEADLINE
We seek people with a minimum of 6 months - 1 year experience. We search for candidates with the following preferred qualifications:
- Good academic record.
- Degree preferably in one of the following disciplines: Economics, Mathematics, Accounting, Finance, Engineering and HR.
- Fluency in English and Spanish, and suitable in a second foreign language such as French, German, Portuguese or Chinese.
- Readiness to move at national and international level
- Excellent problem-solving skills, focus on service, flexibility, teamwork and leadership. Please see website for more internship-related details.
Online application at www.esade.jobs or www.torres.es

STUDENTS SOUGHT
Candidates should be energetic, committed and action-oriented, with strong communication and problem-solving skills and the ability to work as part of a team. Moreover, we are looking for candidates with geographical mobility and the ability to speak other languages such as English, Spanish, French, German, Portuguese or Chinese.

HOW TO APPLY
Online application at www.esade.jobs or www.torres.es

SELECTION PROCESS
Online application through ESADE careers or www.torres.es
- **Phone interview:** Our Business Partner will contact you once your profile fits with the requirements of the opening position.
- **Personal Interview:** Our Business Partner and/or Manager will do a second interview to assure that you have the technical expertise require for the position.
- **Process Closure:** We are committed to inform every candidate who has participated through our interview process the status of their candidature.
Mondelez International is one of the world's largest snacks companies, with global net revenues of $35 billion in 2014.

Launched on Oct. 1, 2012, following the spin-off of our North American grocery operations to shareholders (old Kraft Foods), Mondelez International is a new company in name and strategy. Yet we carry forward the values of our legacy organization and the rich heritage of our iconic brands.

Our dream is to create delicious moments of joy in everything we do. Our 110,000 employees support this dream by manufacturing and marketing delicious food products for consumers in more than 160 countries around the world.

We are the world's pre-eminent maker of snacks, with leading market shares in every category and every region of the world in which we compete. Mondelez International holds the No. 1 position globally in Biscuits, Chocolate and Candy as well as the No. 2 position in Gum.

In Iberia, we are one of the ten biggest FMCG company, operating in 4 categories: Biscuits, Gums&Candies, Chocolate and Cheese&Grocery, through well-known brands such as Oreo, Milka, Trident, Halls, Philadelphia, Chips Ahoy!, LU, Fontaneda, Royal, Toblerone, Suchard and more.

It takes great people to make great brands. Our diverse employees around the world are the reason we succeed! In Mondelez International we don’t mind your age, gender or nationality...our human staff is different because our customers are different too! We look for students with high motivation and learning oriented. Proactive, responsible and good team player. High English level and geographic mobility.

Enter our web page http://careers.mondelezinternational.com/europe and send us your cv and presentation letter.

Our recruitment process begins with cv’s filter, followed by individual or group activities. If you are one of the selected candidates, you will be contacted to have a personal interview with HR team and the Managers of the different areas.

We don’t mind if you don’t have loads of work experience yet, we are more interested to see what you’ve made of the opportunities you’ve had so far.

**LOCATIONS**
Madrid

**SUMMER INTERNSHIPS & APPLICATION DEADLINE**
Not applicable.

**OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE**
We offer internship during 1 full year or 6 months starting in July/September, in different functions such as Marketing, Sales, Finance, Customer Service & Logistics, Consumer Insights and Manufacturing.

**FULL TIME OPPORTUNITIES & APPLICATION DEADLINE**
Not applicable.

**GRADUATE PROGRAMME & APPLICATION DEADLINE**
Not applicable.

**STUDENTS SOUGHT**
It takes great people to make great brands. Our diverse employees around the world are the reason we succeed! In Mondelez International we don’t mind your age, gender or nationality...our human staff is different because our customers are different too! We look for students with high motivation and learning oriented. Proactive, responsible and good team player. High English level and geographic mobility.

**HOW TO APPLY**
Enter our web page http://careers.mondelezinternational.com/europe and send us your cv and presentation letter.

**SELECTION PROCESS**
Our recruitment process begins with cv’s filter, followed by individual or group activities. If you are one of the selected candidates, you will be contacted to have a personal interview with HR team and the Managers of the different areas. We don’t mind if you don’t have loads of work experience yet, we are more interested to see what you’ve made of the opportunities you’ve had so far.
PROCTER & GAMBLE

ABOUT US
With operations in more than 70 countries and 20 brands with sales over one billion dollars, we believe we can touch and improve consumer lives by bringing to life superior quality solutions. We play in a wide variety of categories such as Beauty care, Baby care, Feminine care, Health care, Grooming, Fabric care and Home Care.

LOCATIONS

SUMMER INTERNSHIPS
Not applicable.

& APPLICATION DEADLINE

OFF CYCLE INTERNSHIPS
Look for available internships in our web. We usually have offers in Marketing, Sales, Finance & Accounting, Product supply and market analysis.

& APPLICATION DEADLINE

FULL TIME OPPORTUNITIES
Look for available full time roles in our Web.

& APPLICATION DEADLINE

GRADUATE PROGRAMME
Not applicable.

& APPLICATION DEADLINE

STUDENTS SOUGHT
We look for talented, passionate, caring and innovative people. English is a must for almost every role and local language knowledge is desirable. Remember we hire the person, not the position.

HOW TO APPLY
All applications should be done via our Web: we.experiencepg.com

SELECTION PROCESS

Step 1: Submit your online application for a full time or internship position (~15Min)
Step 2: Online questionnaire (~40Min) and Online reasoning screening (~30Min)
Step 3: In-House reasoning test (~65Min)
Step 4: Interviews
RB

ABOUT US
RB (formerly called Reckitt Benckiser) is the world’s leading consumer health and hygiene company. The company has operations in over 60 countries, with headquarters in the UK, Dubai and Amsterdam, and sales in almost 200 countries. The company employs approximately 37,000 people worldwide.

With a purpose of delivering innovative solutions for healthier lives and happier homes, RB is in the top 20 of companies listed on the London Stock Exchange. Today it is the global No 1 or No 2 in the majority of its fast-growing categories, driven by an exceptional rate of innovation. Its health, hygiene and home portfolio is led by 19 global Powerbrands of Nurofen, Strepsils Gaviscon, Mucinex, Durex, Scholl, Lysol, MegaRed, Dettol, Veet, Harpic, Bang, Veja, Mortein, Finish, Vanish, Calgon, Air Wick, and French’s. At the start of 2014 RB had 43% of its core revenues coming from its 2 emerging market Areas and 57% from its developed market Area; 72% of core revenues came from the health and hygiene categories of the portfolio.

LOCATIONS
Barcelona (Spain) and Lisboa (Portugal)

SUMMER INTERNSHIPS & APPLICATION DEADLINE
Not applicable.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
Interships opportunities: January to July and July to December. Always 6 months full time period.
Departaments: Marketing, Trade marketing, Finance and HR.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE
Look for them in LinkedIn or infojobs.

GRADUATE PROGRAMME & APPLICATION DEADLINE
Join us as a graduate and your development will be paramount. We’ll give you real opportunity to deliver business results, putting you in situations you’ve never experienced before and all the while you’ll be learning new skills as you go. You’ll be supported by some of our most experienced and talented people who will help you through the more testing challenges. In the end though, you’ll need to take the initiative to make sure your career develops just the way you want it to.
With early responsibility, you will grow quickly.

We’ll give you a role with real meaning from day one. That means genuine ownership for what you deliver and responsibility for your results. Of course, you’ll need the character, resilience and ambition to make the most of this opportunity. So you’ll be passionate about your career, about our business and about improving the lives of our consumers. In return, you can expect an exciting, fast paced and international career, and the satisfaction that comes from driving a dynamic global business to greater heights. Be prepared for a global career.

STUDENTS SOUGHT
All of the people we recruit are:
- Passionate about consumers and the fast moving consumer goods market
- Ready for fast development in return for exceptional performance
- Confident and mature, with strong communication skills
- Credible in front of managers at all levels
- Genuinely committed to their careers
- Hugely ambitious to reach the top
- Internationally mobile, with a real desire to work in new cultures
- Business administration degree
- Advanced english level

HOW TO APPLY
Infojobs or Linkedin

SELECTION PROCESS
SHL tests, HR interview, business Interview and assessment centre.
175 years of innovation and entrepreneurship.
What began in 1839 as a small publishing company founded by Christian Schibsted, has evolved and grown into an international corporation with interests in a wide variety of areas. Today we've come a long way and Schibsted Media Group continues to move forward. Fast. Schibsted Media Group is an international media group with 6800 employees in 30 countries. Our strategy to become a global leader within our fields is bold. It consists of three elements that work seamlessly together: Classifieds, Growth and Media houses.

Online Classifieds: We aim to be a global leader in online classified marketplaces and offer the best solutions and services for our users.

Growth: We invest in great entrepreneurs and help scale their businesses locally and internationally by leveraging the Schibsted ecosystem.

Media houses: We are building world class digital Media houses that will shape the media landscape for years to come.

Engaging 200 million+ people worldwide
From Mexico to Malaysia, from Brazil to Norway – millions of people interact with. Schibsted companies every day.

See more at:

LOCATIONS
Oslo, Stockholm, Barcelona, Mexico, Chile and local sites around the world.

SUMMER INTERNSHIPS & APPLICATION DEADLINE
Not applicable.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE
Not applicable.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

GRADUATE PROGRAMME & APPLICATION DEADLINE
The aim of the trainee program is to recruit young talent to Schibsted and qualify them for key positions in our companies. If we are to achieve our ambitious goals, we must be innovative, creative and have the ability to constantly adapt to new changes. Therefore, when recruiting to our trainee program, we look for motivated, solution-oriented and adaptable people with a genuine interest in media. Two years – four placements – 6 gatherings.

As a Schibsted trainee you will constantly be given new challenges, both through your placement and through professional gatherings. You will be assigned four different placements, with different roles and in different media companies. For example, you could be a business developer for an online classified service, a journalist with a newspaper, an advertising sales representative with a magazine, a controller in a media house or a business analyst in with a free newspaper. You can work on strategy, finance or project management or take on more operational tasks. The opportunities are endless!


Qualifications. Schibsted can boast an impressive mix of exciting companies, brands and products that reflect a variety of cultures, personalities and dynamics. We are therefore looking for people with diverse backgrounds to become our future managers.

When we recruit management trainees, we look for:
- Higher academic education, master’s degree or equivalent.
- Management potential.
- Motivation and initiative.
- Good commercial understanding.
- Good analytical skills.
- Interest in sales.
- Interpersonal skills and engagement.
- Flexibility.
- Genuine interest in society and the media.
- International orientation.
- Outside interests.

We recruit new trainees once a year.
The application link opens on 29 September and closes on 30 November 2015.
The Management Trainee Program starts in autumn 2016.
The program is only open for citizens within Schengen.

HOW TO APPLY

YOU WILL NEED TO APPLY VIA THE LINK THAT IS WITHIN THIS SITE

http://www.schibsted.com/en/Career/Trainee-Program/ on the column on the right. You will see that it says “Apply for Management Trainee”, the application link opens on 29 September and closes on 30 November 2015.

After you submit all the documentation required there will be:
- Online tests, assessment centre, HR-business Interview, and a last interview with top management for those shortlisted during the recruitment process.
Unibail-Rodamco is the leading listed real estate company in Europe and the third-largest in the world. Listed on the Paris stock exchange since 1972, today the Group owns an exceptional portfolio of prime commercial properties, to the value of €35.7 billion as at June 30, 2015 located in the largest most prosperous cities across Continental Europe.

<table>
<thead>
<tr>
<th>LOCATIONS</th>
<th>Europe (several countries)</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUMMER INTERNSHIPS</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>&amp; APPLICATION DEADLINE</td>
<td></td>
</tr>
<tr>
<td>OFF CYCLE INTERNSHIPS</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>&amp; APPLICATION DEADLINE</td>
<td></td>
</tr>
<tr>
<td>FULL TIME OPPORTUNITIES</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>&amp; APPLICATION DEADLINE</td>
<td></td>
</tr>
<tr>
<td>GRADUATE PROGRAMME</td>
<td>European Graduate Programme (EGP), Ongoing throughout the year.</td>
</tr>
<tr>
<td>&amp; APPLICATION DEADLINE</td>
<td></td>
</tr>
<tr>
<td>STUDENTS SOUGHT</td>
<td>CEMS MIM; MSc MIM; MSc Finance; MSc Marketing; MSc Innovation &amp; Entrepreneurship // Outstanding students with an international profile and strong leadership, communication and analytical skills.</td>
</tr>
<tr>
<td>HOW TO APPLY</td>
<td>Send CV and cover letter to <a href="mailto:careers-spain@unibail-rodamco.com">careers-spain@unibail-rodamco.com</a></td>
</tr>
<tr>
<td>SELECTION PROCESS</td>
<td>Recruiting day with a minimum of 3 interviews, including HR, a business manager and a member of the top management.</td>
</tr>
</tbody>
</table>
On any given day, two billion people use Unilever products to look good, feel good and get more out of life. With more than 400 brands focused on health and wellbeing, no company touches so many people’s lives in so many different ways. Our portfolio ranges from nutritionally balanced foods to indulgent ice creams, affordable soaps, luxurious shampoos and everyday household care products. We produce world-leading brands including Lipton, Knorr, Dove, Axe, Hellmann’s and Cornetto, alongside trusted local names such as Ligeresa or Moussel. It is a company that fosters the growth mindset and actually provides employees with the energy and enthusiasm to make it happen. It is a company in which you can really contribute and grow and it’s a company that you can have fun in. We believe that the small actions are the ones making a big difference, that’s why we work each day through our products to create a better future.

LOCATIONS

Barcelona

SUMMER INTERNSHIPS & APPLICATION DEADLINE

Not applicable.

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

LOCAL INTERNSHIP AT UNILEVER: An internship at Unilever might be the best way to challenge all what you’ve learned before at the university, in an international prestigious environment, where you’ll be assigned to specific projects, so you can start your first steps towards a bright professional career. Your internship could be a 6 months full-time proposal in Unilever Spain HQ in Barcelona. Internships runs all year long.

INTERNATIONAL INTERNSHIP PROGRAMME: This is a world-class 6-month internship in one of our Marketing, Finance or Supply Chain functions. You will have the opportunity to work on dynamic and innovative projects where you learn from the best, joining a team of experienced individuals that will help you develop yourself both on a personal and professional level. You’ll be given responsibility and an active role from the start, and you will have the chance to make a difference. Your internship could be a 6 months full-time proposal at our Global HQ in London, our European HQ in Rotterdam or our European Operations Centre in Katowice (Poland), running twice a year, from March and September.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

Not applicable.

GRADUATE PROGRAMME & APPLICATION DEADLINE

UNILEVER FUTURE LEADERS PROGRAMME: For recently graduated, with 0 to 2 years of experience. Areas: Marketing and Sales, Finance, Supply Chain and Human Resources. The Unilever Future Leaders Programme is about developing tomorrow’s leaders, today. It’s designed to grow you into a manager, through hands-on learning alongside world-class experts. You’ll be hired into a function and develop your leadership skills by working on live projects which offer you all the experience you need to become ready for your first management role. UFLP is about having a big impact, right from the start. It’s about learning business fast. You’ll tap into continuous business mentoring from senior leaders, excellent leadership and skills training, and be given hands-on responsibility. You’ll enjoy a varied, fast-changing, positive environment. You’ll learn like you’ve never learned before, so we’ll help you reach the best you can be! The Unilever Future Leaders Programme is running twice a year, from March and September, and all areas of the business.

STUDENTS SOUGHT

A job at Unilever is a career made by you, with development opportunities, benefits and a working culture that embraces diversity. So whether you’re looking for an internship, graduate opportunities, or a job opening to progress your professional career, at Unilever you can shape your own path as you work with the brands and people that drive our sustainable business growth.

At Unilever we’re looking for young people with the capacity and ambition to grow inside the company, with leadership potential, creativity and international vision. We’re looking for talented individuals with integrity who will help us deliver our ambitions across all locations and multiple disciplines, making small actions that will contribute to create a better future each day.

HOW TO APPLY

To discover and apply to all our opportunities worldwide: [www.unilever.es/tucarreraenunilever](http://www.unilever.es/tucarreraenunilever) If you’re interested in getting to know more about the environment and philosophy behind Unilever, we recommend you to follow us through: [www.facebook.com/UnileverCareers](http://www.facebook.com/UnileverCareers), on twitter @UnileverSpain o LinkedIn “Unilever Career Spain”.

SELECTION PROCESS
URGO GROUP

ABOUT US

Employing more than 2,600 people in 16 countries worldwide, URGO (formerly VivaSanté) is a family-owned healthcare group headquartered in Paris, France. Through its three laboratories (Urgo, Juva Santé and Super Diet), it offers a wide range of both medical and consumer healthcare products (wound care, first aid, food supplements, podiatry, ear-nose-throat…) distributed across all channels from hospitals, pharmacies, drugstores, supermarkets and even organic food specialized stores. Demonstrating rapid and continued sales growth over the last decade, it has managed to develop a strong portfolio of well-known brands: Alvityl, Juvamine, Mercurochrome, Herbesan, Humer, Humex, Ricqlès, Urgo... Already leader on the European market, URGO is now accelerating its International expansion, notably in Asia and Latin America through its regional headquarters in Singapore and Sao Paolo.

LOCATIONS

Europe: France, Spain, Italy, Poland, Turkey  
Asia: Singapore, Thailand, Malaysia, Vietnam, China  
South America: Brazil, Chile, Colombia

SUMMER INTERNSHIPS & APPLICATION DEADLINE

We recruit for 6-month internships, usually starting in January, March, July or September. The recruitment process starts 3 months before the starting date of the internship. We are looking for interns in Marketing, Business Development, Controlling, Purchasing,…

OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE

We recruit for full time positions in Marketing, Business Development, Controlling, Sales.. We have positions in France and outside France in our subsidiaries in Eastern Europe, Asia and Latin America. We also recruit for our 3 years graduate program: the “Urgo Leadership Program” that starts in September and in January. Applications starts in March and in October. This program allow you to do 3 missions in 3 different countries and end with a permanent position.

FULL TIME OPPORTUNITIES & APPLICATION DEADLINE

We recruit for full time positions in Marketing, Business Development, Controlling, Sales.. We have positions in France and outside France in our subsidiaries in Eastern Europe, Asia and Latin America. We also recruit for our 3 years graduate program: the “Urgo Leadership Program” that starts in September and in January. Applications starts in March and in October. This program allow you to do 3 missions in 3 different countries and end with a permanent position.

GRADUATE PROGRAMME & APPLICATION DEADLINE

We recruit for full time positions in Marketing, Business Development, Controlling, Sales.. We have positions in France and outside France in our subsidiaries in Eastern Europe, Asia and Latin America. We also recruit for our 3 years graduate program: the “Urgo Leadership Program” that starts in September and in January. Applications starts in March and in October. This program allow you to do 3 missions in 3 different countries and end with a permanent position.

STUDENTS SOUGHT

Student or graduate from a Business or Engineering degree, you are seduced by the entrepreneurial spirit of URGO. Looking for challenges and responsibilities, you have demonstrated excellent analytical and analysis skills. You are dynamic, autonomous and organized, with great communication skills.

HOW TO APPLY

We publish offers on ESADE job portal as well as on our website: http://urgo-group.com

SELECTION PROCESS

We select first on CV and Cover letter. Then there is an HR interview and business Interview. We give you a complete feedback to tell why you have been selected or not.
**WINCHE REDES COMERCIALES**

**ABOUT US**

Winche is a company expert in the outsourcing of the sales force and in the management of the point of sale. For more than 12 years we model the commercial outsourcing. We work to increase the sales and visibility in the point of sale, to reduce operative costs, to offer flexibility and assure a specialization in the commercial network.

**LOCATIONS**

<table>
<thead>
<tr>
<th>Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barcelona</td>
</tr>
</tbody>
</table>

**SUMMER INTERNSHIPS & APPLICATION DEADLINE**

Practical Scholarships in project coordination of a sales team. 6 months of agreement with possibility of renovation. Career plan.

**OFF CYCLE INTERNSHIPS & APPLICATION DEADLINE**

Practical Scholarships in project coordination of a sales team. 6 months of agreement with possibility of renovation. Career plan.

**FULL TIME OPPORTUNITIES & APPLICATION DEADLINE**

Career plan in the company, management of the sales team. Incorporation all the year round.

**GRADUATE PROGRAMME & APPLICATION DEADLINE**

Career plan in the company, management of the sales team. Incorporation all the year round.

**STUDENTS SOUGHT**

- Capacity of teamwork.
- Interest for the world of the sales, coordination and marketing.
- High knowledge of excel.

**HOW TO APPLY**

- ESADE’s portal
- Offers in infojobs
- Spontaneous application sending cv’s to: sarapiana@winche.com

**SELECTION PROCESS**

- Cvs’s receipt.
- Telephonic sieve according to capacities and adaptability.
- Personal interview and introduction of the project.