

TEACHING GUIDE - 2024-2025

# Data Sciences for Intrapreneurs

UGRA\_016194

Departments	Dept. of Operations, Innovation & Data Sciences			
Teaching Languages	English			
ECTS	5			
Teacher responsible	Yang Jiho - jiho.yang@esade.edu			
Course Goals	By the end of this course, students will be able to:			
	<ol> <li>Explain what AI is and how AI transforms work, business, and society.</li> <li>Describe how different AI models operate, including supervised/unsupervised machine learning, deep learning, neural networks, and Transformers.</li> <li>Understand challenges in transforming businesses around AI and learn frameworks that can aid managers to successfully implement AI into their organizations</li> <li>Gain knowledge about how to effectively leverage different AI-based tools to improve efficiency and effectiveness in carrying out tasks and to identify new opportunities for firms</li> <li>Generate insights into how to better achieve organizational goals by applying AI-based analytics tools to real-world data</li> </ol>			
Previous knowledge	Students are strongly advised to review basic programming with Python, including data types, data structure, file handling, and working with libraries. Students are also expected to have an understanding of basic concepts in statistics such as regressions and statistical inferences. Some knowledge on exploratory data analysis including data visualisation will be useful.			
Prerequisits	Students are recommended to have taken the courses "Applied algorithmic thinking" and "Statistical intuitions and Applications".			
Teaching methodology	<ol> <li>Lectures: Conceptual frameworks to understand the implications of AI for work, business, and society</li> <li>Hands-on Labs: Practical sessions to better understand machine learning tools using Python and to effectively leverage generative AI for various tasks</li> <li>Case Studies: In-class discussion on real-world examples of businesses adopting AI to better understand how AI can boost efficiency and effectiveness of firms, which strategic challenges firms may face when transforming business around AI, and what risks are involved in using AI for businesses.</li> <li>Group projects: Application of AI tools and techniques to real-world data to generate insights on profitable business opportunities</li> <li>Individual assignment: Application of conceptual frameworks and knowledge on AI tools to propose strategies for how a real-world company can successfully adopt AI</li> </ol>			

Description

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# Course contribution to program

This course aims to prepare students to be (1) proficient users of Al-based tools to improve work performance, redesign their tasks, and generate insights on new opportunities for their organizations, and (2) managers who understand the transformative impacts of Al for employees, businesses, industries, and societies and help their organizations implement Al at different levels of operation.

Students will:

1. learn conceptual frameworks for systematically understanding the implications of AI for economic activities

2. discuss case studies that describe the implications of AI for individual tasks, business models, and competition, as well as strategic challenges and risks organizations face when implementing AI into their existing operational models

3. understand how AI operates under the hood through hands-on practices for using AI tools to analyse data

4. apply conceptual framework and knowledge learned in class to real-world organisations to propose strategies to successfully implement AI technology, and

5. work in groups to apply Al-based tools for data analytics to real-world data and generate insights for new economic opportunities or innovative solutions to societal challenges.

### Bibliography

Agrawal, A., Gans, J., & Goldfarb, A., Prediction Machines: The Simple Economics of Artificial Intelligence, Harvard Business Review Press (Book)

Mollick, E., Co-Intelligence: Living and Working with AI, WH Allen (Book)

lansiti, M., & Lackhani, K. R., Competing in the Age of Al: Strategy and Leadership When Algorithms and Networks Run the World, Harvard Business Review Press (Book)

Agrawal, A., Gans, J., & Goldfarb, A., Power and Prediction: The Disruptive Economics of Artificial Intelligence, Harvard Business Review Press (Book)

Daugherty, P. R., & Wilson, H. J., Human + Machine: Reimagining Work in the Age of Al, Harvard Business Review Press (Book) Brynjolfsson, E., & McAfee, A., The Second Machine Age: Work, Progress, and Prosperity in a Time of Brilliant Technologies, W. W. Norton (Book)

Wooldridge, M., The Road to Conscious Machines: The Story of AI, Pelican (Book)

## Activities

#### In-class discussions and debates

In-class discussion based on (but not limited to) case studies on real-world examples of businesses adopting AI to better understand strategic opportunities and challenges AI presents.

#### Written and/or oral exams

A final exam will take place at the end of the term where students will apply concepts and frameworks they learned during the sessions.

#### Group presentations

Students will work in groups where they will have the opportunity to apply AI-based tools to real-world data to generate insights on new opportunities or solutions to business/societal challenges

#### Readings

Students are required to come to class prepared, having read all the required readings including case studies and academic articles.

#### Essays

Students will individually choose a company of their interest and evaluate its AI strategy, focusing on which tasks AI can be best implemented for, how the company can build or transform into AI-based business models, implications for competition, etc

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#### Case study analyses

Students will be required to read case studies on companies adopting AI and analyze how AI is used in these organizations, whether and how the deployment of AI can be improved, what kinds of challenges the organizations face, etc

## Content

#	Торіс
1	Introduction to AI & Implications for businesses
2	Working with AI
3	Transforming your company around AI (2 sessions)
4	Data analytics for generating business insights using Python (2 sessions)
5	Machine learning using Python (2 sessions)
6	Cloud computing tools for implementing Al-driven analytics
7	Generative AI for working effectively (2 sessions)
8	Al risks, ethics, and governance

### Assessment

Tool	Assessment tool	Category	Weight %
In-class analysis and discussion of	Students are expected to actively	Ordinary round	20.00%
issues	participate in in-class activities		
	including case discussions and hands-		
	on practices. In order to do so,		
	students must come to each session		
	prepared, having read assigned		
	readings and having followed		
	instructions for pre-		
Individual or team exercises	Each student will choose a real-world	Ordinary round	15.00%
	organization and submit a report on		
	opportunities and challenges for the		
	organization to adopt AI technologies		
	and strategies to successfully		
	implement Al.		
Group project	Students will work in groups to apply	Ordinary round	30.00%
	Al tools to real-world data to generate		
	insights on new opportunities or		
	solutions to business/societal		
	challenges. Presentation and report		
	will each account for 15% of final		
	marks.		
Written and/or oral exams		Ordinary round	35.00%
Written and/or oral exams	Students who fail to pass the course	Retake	50.00%
	will be required to sit a retake exam		
	that accounts for the 50% of their		
	final course grade.		



# PROGRAMS

BITLASI22-Bachelor in Transformational Leadership and Social Impact (Undergraduates: Business) BITLASI22 Year 4 (Optative)