

TEACHING GUIDE - 2024-2025

Introduction to Funds & Investment Management

UGRA_016228

Departments Department of International, European Union and Comparative Law

Teaching Languages English
FCTS 6

Teacher responsible Gruni Giovanni - giovanni.gruni@esade.edu

Course Goals

The objective of this course is to give students a general and practical overview of the most important aspects of private investment funds. Through reading materials and course discussions, students will gain insight into the perspective of private investment funds, its managers, the organisation, operations and investments of such funds and the relationship with investors, as well as those who regulate the fund industry.

Bibliography

- , Hudson, Matthew (2014), "Funds: Private Equity, Hedge and All Core Structures", Wiley. (Book)
- , Spangler, Timothy (2018), "The Law of Private Investment Funds", 3rd Ed. Oxford University Press. (Book)

Content

Topic		
Introduction to Funds 1 What is a fund? 2 Categories of funds and customary structures 3 Open-ended and closed-ended		
fund structures 4 Alternative Investment Fund Managers; AIFMD 5 Life cycle of the fund		
Establishment of the fund 1 Legal documentation: main documents 2 Process 3 Supervisory activity		
Key terms in private funds' structures 1 Governance 2 Investor protections 3 Other key terms		
Fund economics 1 Distribution waterfall: European vs. US waterfall 2 Carried interest, escrow and clawback 3 Management		
fees 4 Other fees and expenses		
Fund-raising process 1 Marketing considerations 2 Investor negotiations 3 MFN / Side Letters		
Investments 1 Investment policy (investment strategy, period and restrictions) 2 Fund borrowing 3 Direct investments, co-		
investments, secondary transactions		

Assessment

Tool	Assessment tool	Category	Weight %
Other		Retake and ordinary round	



PROGRAMS

113-Law Exchange Program (Undergraduates: Law) 113 Year 1 (Optative)

DD05-Double Degree Program (exchange) (Undergraduates: Law)
DD05 Year 1 (Optative)